

Opening Remarks

SHSU Strategy in Action
FY 2027 Planning and Budget Presentation

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SHSU Strategy in Action – Year Three of Execution (Macro Outcomes: Student Success, Access, Workforce)

Enrollment Growth in High-Demand Programs

- Cybersecurity: +266% since 2020, continued strong growth to 231 students
- New SamPoly and SHSU Online workforce programs launched and scaling

Retention & Student Success

- Scholarships, ACE courses, Bearkat Camp, and CARE Network driving persistence and completion (DFQ down 5% in key courses)
- Expanded experiential learning (ACE courses, internships, SOC, research, E-Sports lab)

Expanded Access & Pathways

- 21+ district HB2 Enhanced Residency partnerships signed
- Market-responsive tuition models and streamlined admissions
- New program launches: MPAS (Fall 2026), DPT (Fall 2027)

Workforce Alignment

- Direct partnerships with districts, industry, and state agencies



SHSU Strategy in Action – Year Three of Execution (How SHSU is Improving While Executing)

Targeted Investments in Academic Quality

- HEF investments modernizing labs, technology, and clinical spaces across COE, COSET, CHSS, COHS, and CAM

Quality Assurance & Program Readiness

- Accreditation success and compliance (CACREP, ARC-PA/CAPTE readiness, HB2)

Research Growth & Innovation Pipeline

- Millions in active grants; \$17M+ pending
- Growth in IP and patents
- Strategy to scale to a \$50M research enterprise

Operational Agility & Resource Discipline

- Vacancy optimization and digital-first operations
- Strategic reallocation from low-ROI to high-impact initiatives

Reduced Friction for Students

- Streamlined admissions, onboarding, and student support



SHSU Strategy in Action – Year Three of Execution (Sustainability, Listening, Alignment)

Financial Discipline & Sustainability

- COM deficit reduced from **\$34M to \$26M** while delivering \$6.3M in institutional support
- Improved cost control and resource alignment across divisions

Institutional Listening Driving Action

- **1500+ ideas reviewed** through Ideawake and KSS processes
- Actions taken to improve pathways, graduate access, and operational effectiveness
- Increased visibility and engagement across colleges and divisions

Strategic Resource Alignment

- Investments focused on Strategic Planning Priorities
- Improved alignment between planning, budgeting, and execution

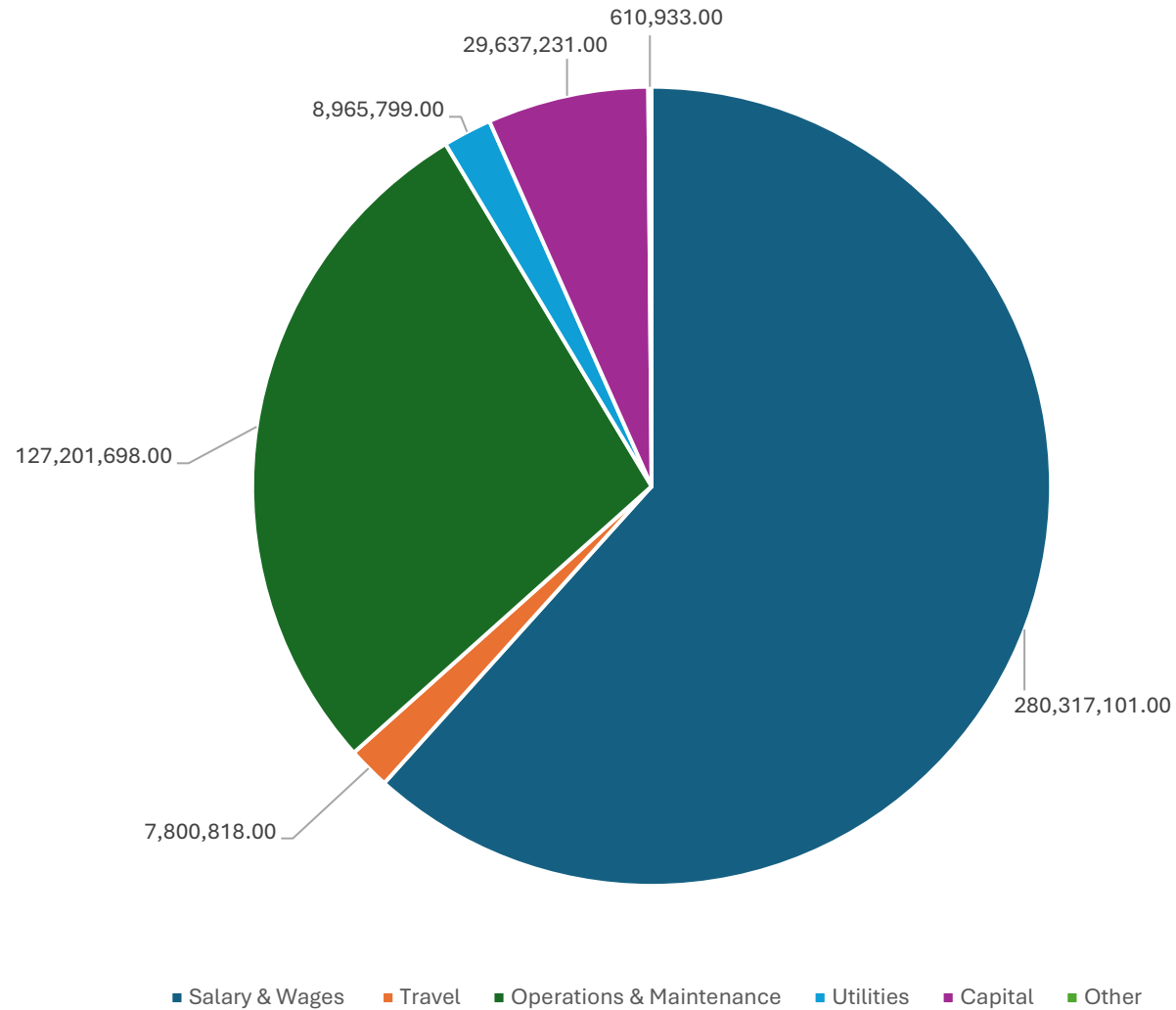
SHSU UPDATE

SHSU Strategy in Action
FY 2027 Planning and Budget Presentation

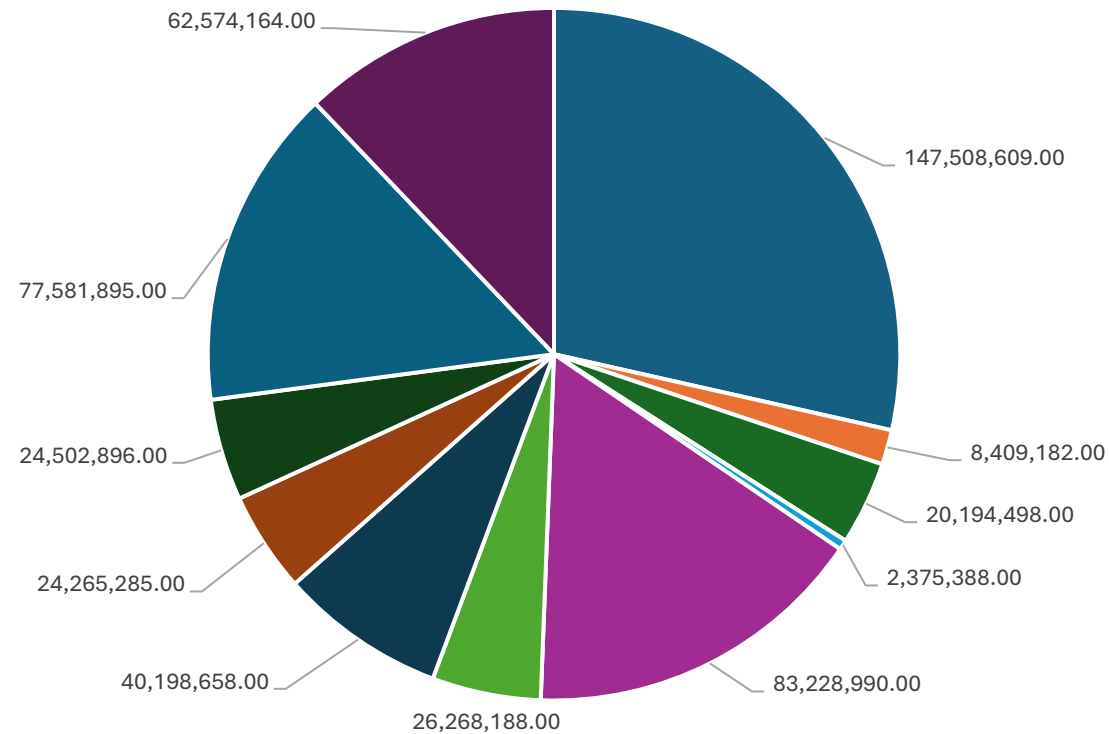
Ms. Amanda Withers



SHSU FY 2026 Expenditure Budget – Natural Classification

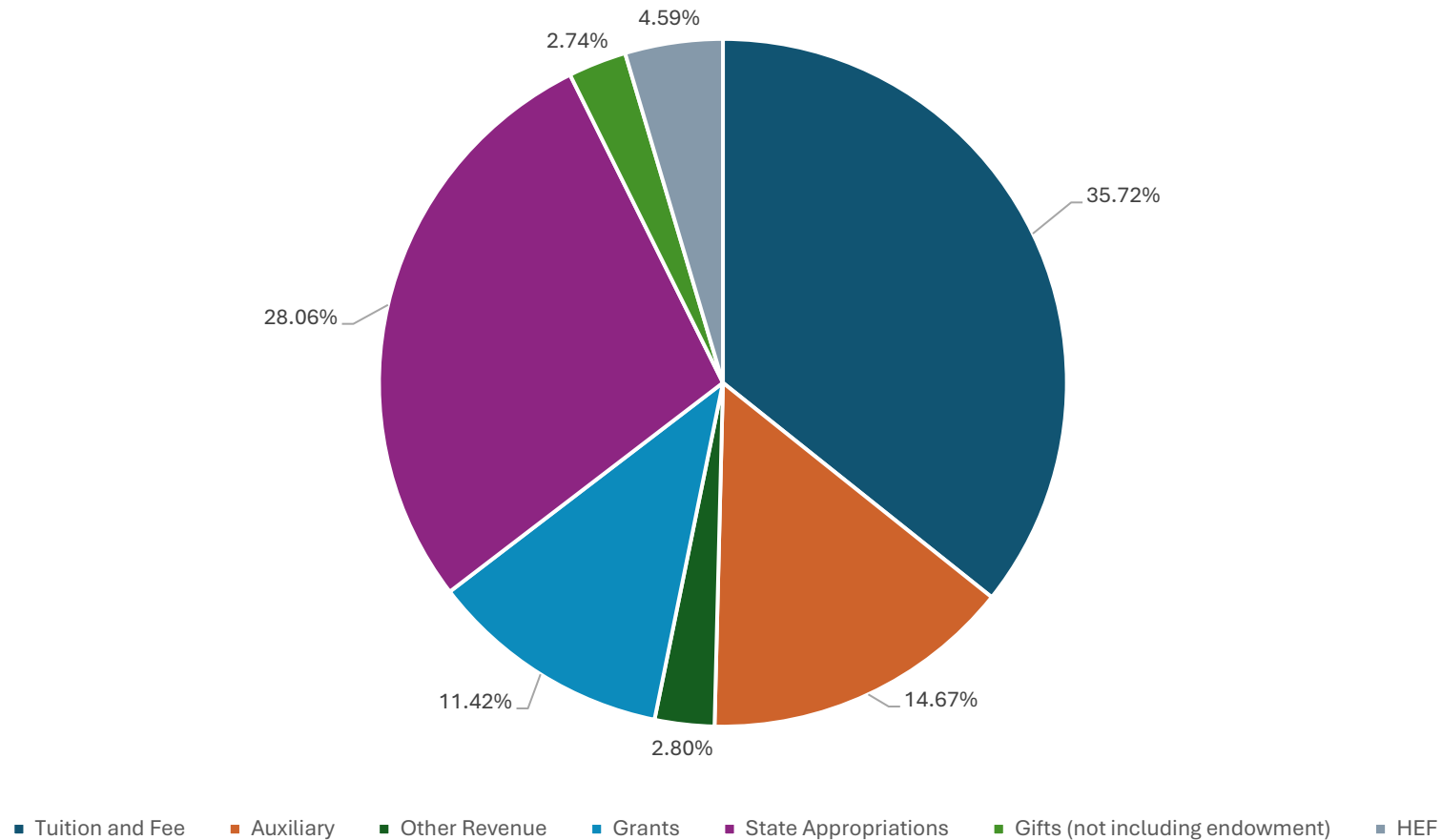


SHSU FY 2026 Expenditure Budget – Functional Classification



- Instruction Support
 - Academic Support
 - Scholarships and Fellowships
- Research/ Organized Research
 - Student Support
 - Auxiliary Enterprises
- Public Service
 - Institutional Support
 - Transfers Out
- Hospitals and Clinics
 - Plant Support

SHSU Revenue Sources - Fiscal Year 2025 (Actuals)

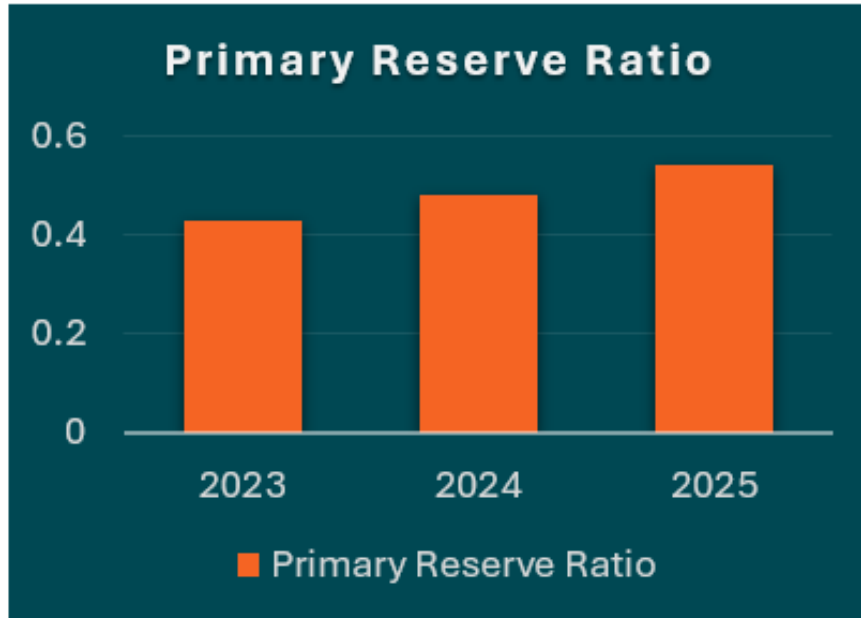


Costs per Student

	2022	2023	2024	2025
Expenses (including Transfers & Capital)	\$319,601,547	\$306,047,332	\$344,308,413	\$325,199,851
Enrollment	21,480	21,403	21,039	21,264
Expenses per student	\$14,879.03	\$14,299.27	\$16,365.25	\$15,293.45

Primary Reserve Ratio

Primary Reserve Ratio improved year-over-year, indicating increased expendable resources relative to operating expenses.



Key drivers:

- Growth in unrestricted net assets
- Increase in expendable endowment funds

The institution strengthened its ability to absorb financial disruption and fund strategic priorities without reliance on external financing.

Reserves & Net Position

Reserves & Net Position

Total net position increased in FY 2025, driven by growth in unrestricted net position and expendable resources, including endowment-related funds. This reflects improved financial flexibility despite increased operating pressure during the year.

	FY 2024	FY 2025
Expendable	\$ 240,958,776.44	\$ 265,091,537.01
Non-Expendable	\$ 107,161,348.14	\$ 107,425,131.19
Invested in Capital Assets	\$ 753,950,001.55	\$ 791,758,554.44
Total Net Position	<u>\$ 1,102,070,126.13</u>	<u>\$ 1,164,275,222.64</u>

Leadership focus: Preserving and growing unrestricted net position to maintain financial flexibility while balancing reserve strength with strategic investment in institutional priorities.

	2022	2023	2024	2025
Enrollment Count	21480	21403	21039	21264
Faculty Count	843	850	866	898
Administrator Count	54	62	63	62
Professional Staff	644	668	722	743
Other Staff	769	797	796	794
Payroll Amount	\$ 192,107,560.08	\$ 196,572,476.69	\$ 205,299,821.54	\$ 210,428,563.83

	2023	2024	2025
% Change in Enrollment	-0.36%	-1.70%	1.06%
% Change in Faculty	0.83%	1.88%	3.70%
% Change in Administrator	14.81%	1.61%	-1.59%
% Change in Professional Staff	3.73%	8.08%	2.91%
% Change in Other Staff	3.64%	-0.13%	-0.25%
% Change in Total Payroll	2.32%	4.44%	2.50%

% of Operating Budget used for Labor and Fringe

2021

2022

2023

2024

2025

2026

55%

56%

56%

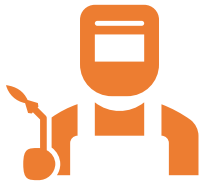
55%

55%

54%

Counts	2023	2024	2025
Faculty (TT)	578	574	581
Faculty (NTT)	191	212	243
Administrator	62	63	62
Professional Staff	668	722	743
Other Staff	797	796	794
Lecturer-Pool Faculty	81	80	74
Total Workforce	2377	2447	2497

% of Workforce	2023	2024	2025
Faculty (TT)	24.32%	23.46%	23.27%
Faculty (NTT)	8.04%	8.66%	9.73%
Administrator	2.61%	2.57%	2.48%
Professional Staff	28.10%	29.51%	29.76%
Other Staff	33.53%	32.53%	31.80%
Lecturer-Pool Faculty	3.41%	3.27%	2.96%



Work Order Completion Time

In FY25 there were 20,071 Work Orders. On average, it took 11 days to complete the work orders.



Preventive vs. Reactive Maintenance %

41.78% of the 20,071 Work Orders in FY25 were Preventive

58.22% of the 20,071 Work Orders in FY25 were Reactive



Deferred Maintenance per GSF

Total Deferred Maintenance reported was \$236,439,786

Deferred Maintenance per GSF is 38.04