

Darin Paine
Visiting Assistant Professor
Department of Agricultural Sciences
College of Science and Engineering Technology
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Adjunct Instructor
Hollingsworth Center for Ethical Leadership
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Formal Education:

PhD	2018	Texas A&M University, Agricultural Leadership, Education and Communications (ALEC) Dissertation: Agricultural Extension and Production Agriculture The Good, The Bad and The Opportunity
MS	2011	University of Florida, Entrepreneurship – Executive Program, Resident and Distance
BA	2001	Oregon State University, New Media Communication, Minor, Spanish

Certificates:

2016 Non-Profit Management, Bush School of Government & Public Service, Texas A&M University
2015 Grant Writing, Texas A&M University

Research Interests:

For-profit organizations and their partnerships with non-profit universities, specifically related to program funding, program development, operations and outcomes for all parties involved.

PROFESSIONAL EXPERIENCE:

Sam Houston State University

Visiting Assistant Professor 2019 – Present
Teach online courses for Sustainable Agriculture & Food Environment (S.A.F.E.) master's program in Agricultural Sciences department, SAFE 5331(Sustainable Energy and Resources), AGRI 5369 (Special Topics in Agriculture). Teach in person and online course, ACOM 3360 (Communication Skills for Agriculturalists), hybrid ACOM 4369 (Agricultural Communications Campaigns, Agricultural Communications Projects), online AGRI 4371 (Agricultural Safety and Health) to undergraduates, in person AGRI 4319 (Agribusiness Ventures), online AGRI 4386, 5361 (Agriculture and Food Policy).

Texas A&M University

Adjunct Instructor

2016 – Present

Instruct undergraduate courses – School of Military Science 281 (Fundamentals of Intentional Leadership), 380 (Workshop in Leadership Education), 381 (Workshop in Leadership Education II), 481 (Executive Leadership), 482 (Executive Leadership II), Agricultural Leadership and Development 440 (Leading Change) Guest speaker in multiple classes related to development, corporate support, leadership

Associate Director Texas A&M AgriLife Extension 2016 - 2019
Responsibilities include: Curriculum development and training for Texas Rural Leadership Program. Identify sources of industry and foundation support for programs, research and educational funding objectives. Provide guidance and coordination in the preparation, cultivation and solicitation process, including writing grants and proposals for corporate and foundation prospects. Instruct and coordinate community engagement, development training and relationship building internally and externally.

Director of Development Texas A&M University Foundation 2013 - 2015
Responsibilities included: Provide guidance and coordination in the preparation, cultivation and solicitation process, including writing grants and proposals for corporate and foundation prospects. Establish effective stewardship and reporting systems for corporate and foundation relations. Work collaboratively with other corporate and foundation relations directors across campus to maximize and leverage opportunities, communicating effectively and regularly attending CFR meetings and workshops. Host corporate and foundation representatives during campus visits. Develop funding and management budgets for programs. Create and/or revise marketing materials needed for existing or new programs.

The Nature Conservancy Montana Chapter 2013
Director of Philanthropy
Responsibilities included: Coordinated with State Director and the Montana Philanthropy team to plan, implement and coordinate effective multi-year strategies and plans for leading institutional gift prospects, including corporate and foundation donors. Managed and implemented projects, directed work of staff, managed budget, and set deadlines. Participated in negotiations for complex and high profile agreements including World Wildlife Fund, National Cattlemen’s Beef Association, Wal-Mart and McDonald’s.

Montana State University College of Agriculture 2011-2012
Director of Development
Responsibilities included: Established, through major gift donations, endowed funds for faculty and student support. Developed relationships with new or disconnected alumni in order to solicit major gifts, resulted in first endowed chair positions. Contributed to college’s electronic and print publications content and design. Liaison for the College of Ag and agriculture groups throughout the state of Montana.

Guest Lecturer
Agriculture 101 – Introduction to Development

University of Florida Health Sciences 2009-2011
Associate Director of Development
Responsibilities included: Implemented a broad range of major gift fundraising activities

GRANTS AND FUNDING RECEIVED:

- \$750,000 – Mudd Family Endowment in support of DeWitt County AgriLife Extension
- \$50,000 – Capital Farm Credit in support of Texas A&M AgriLife Extension programs
- \$50,000 – Target, Inc. in support of leadership training for students
- \$25,000 – Smith Family in support of Teaching and Research Gardens
- \$25,000 – Tyson Foods executive in support of scholarships
- \$10,000 – Houston Safari Club in support of 4-H Shooting Sports
- \$10,000 – Cactus Feeders in support of student Agricultural Advocacy group

MILITARY EXPERIENCE:

United States Air Force Air National Guard 2004 - Present

Master Sergeant, First Sergeant, Training Instructor

Responsibilities include: Supporting homeland security in and around Texas. Manage and maintain aircrew flight and survival equipment. Provide instruction for F-15 and RC-26 pilots in Survival, Evasion, Resistance, and Escape (SERE) training, Water Survival training and high altitude air pressure training. Duty stations: Oregon, Florida, Montana and Texas.