National Intercollegiate Rodeo Association Membership Survey: An Illustrative Summary of the Southwest Region

Prepared by:

Gene L. Theodori, Ph.D.
Coach/Rodeo Team Advisor
Rural Sociology and Community Studies Program
Department of Recreation, Park & Tourism Sciences
Texas A&M University

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Acknowledgement

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I wish to express my gratitude to the coaches and student members of the National Intercollegiate Rodeo Association. This project could not have been completed without your cooperation. I also want to extend a special thanks to Kathleen Schubert and Kathleen Banz. The technical assistance that you provided while collecting, coding, cleaning, and entering the survey data was invaluable. Thanks to both of you.
Preface

This document provides an illustrative summary of the 2003 survey results obtained from National Intercollegiate Rodeo Association (NIRA) members located in the Southwest Region. Figures and tables are used to simplify presentation of the data. All data utilized in this paper were extracted from the 2003 NIRA Membership Survey data set.

2003 NIRA Membership Survey

The 2003 NIRA Membership Survey data were collected via survey questionnaire during the fall of 2003. A survey questionnaire was included with each of the 2003 – 2004 membership application packets administered in the 11 NIRA Regions located within the United States of America (i.e., Big Sky Region, Central Plains Region, Central Rocky Mountain Region, Grand Canyon Region, Great Plains Region, Northwest Region, Ozark Region, Rocky Mountain Region, Southern Region, Southwest Region, and West Coast Region). Survey questionnaires were not included in the membership application packets dispensed in the Canadian Region.

The survey instrument contained 54 questions and required approximately 30 minutes to complete. It was designed to measure the attitudes, opinions, current behaviors, and behavioral intentions of the NIRA membership regarding selected products, services, and name-brand merchandise. In addition, the survey questionnaire collected information on students’ educational status, rodeo background, and general sociodemographics, as well as the rodeo events that respondents regularly enter.
Students were instructed to complete the survey and return it with their membership application to the NIRA National Office. No additional communication regarding completion and return of the survey was made. Overall, 2,303 of the 3,123 NIRA members located within the surveyed regions returned their questionnaires.\(^1\) Eleven of the questionnaires were deemed unusable and excluded from the analysis. In sum, 2,292 useable surveys were received. This resulted in a 73% completion rate.

Southwest Region

A total of 357 of the 475 NIRA members from the Southwest Region completed and returned a useable survey (75% completion rate). These figures may be slightly suppressed due to the fact the respondent’s region was not identifiable on nine of the completed and returned surveys.

Note

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\(^1\) In the fall of 2003, student membership in the 11 NIRA Regions located within the United States of America totaled 3,123. Overall, NIRA membership totaled 3,233. This figure includes the 110 student members located in the Canadian Region.
Table 1
Distribution of respondents by College/University
(n = 357)

<table>
<thead>
<tr>
<th>College/University</th>
<th>n</th>
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<tbody>
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<td>Western Texas College</td>
<td>38</td>
<td>10.6</td>
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Figure 1
Distribution of respondents by State/Province/Country where graduated high school
(n = 347)
Table 2
Distribution of respondents by State/Province/Country where graduated high school

\( (n = 347) \)

<table>
<thead>
<tr>
<th>State/Province/Country</th>
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<tr>
<td>Brazil</td>
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<td>0.6</td>
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</tbody>
</table>
Figure 2

Gender

(n = 352)

Female
33.52%
n=118

Male
66.48%
n=234
Figure 3
Age
(n = 352)

Mean 19.45
Standard deviation 1.34
Figure 4

Ethnicity

(n = 348)

<table>
<thead>
<tr>
<th>Ethnicity</th>
<th>Percentage</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian or Anglo American</td>
<td>91.95%</td>
<td>320</td>
</tr>
<tr>
<td>Hispanic</td>
<td>3.16%</td>
<td>11</td>
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<tr>
<td>Other</td>
<td>1.72%</td>
<td>6</td>
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<tr>
<td>American Indian</td>
<td>1.44%</td>
<td>5</td>
</tr>
<tr>
<td>Asian</td>
<td>0.29%</td>
<td>1</td>
</tr>
<tr>
<td>Black or African American</td>
<td>0.57%</td>
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<tr>
<td>Multiple responses</td>
<td>0.86%</td>
<td>3</td>
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<tr>
<td>Other</td>
<td>1.72%</td>
<td>6</td>
</tr>
</tbody>
</table>

* A complete list of “Other” responses is available upon request from the author.
Figure 5
Political ideology
(n = 318)

- Conservative: 15.72% (n=50)
- Moderate-Conservative: 17.30% (n=55)
- Moderate: 54.09% (n=172)
- Moderate-Liberal: 6.60% (n=21)
- Liberal: 6.29% (n=20)
Figure 6

Size of place where spent most of childhood

(n = 338)

- In the countryside outside of any city or town: 40.83% (n=138)
- A town or village of 10,000 or fewer people: 22.49% (n=76)
- The suburbs of a city of 10,000 or more: 18.64% (n=63)
- A smaller city of 10,000 to 50,000: 13.91% (n=47)
- A city of 50,000 or more people: 4.14% (n=14)
Figure 7

Family’s 2002 total household income
(n = 307)
Figure 8

Current student status
(n = 341)

- Graduate student: 0.29%, n=1
- Undergraduate student: 99.71%, n=340
Figure 9
Year in college 2003 - 2004 (undergraduates)
(n = 339)
Figure 10
Receiving scholarships or monetary awards
(n = 348)

Yes
82.18%
n=286

No
17.82%
n=62
The total percentage exceeds 100% due to multiple responses. The breakdown for each type of scholarship or monetary award is as follows: academic scholarship (n = 62); athletic scholarship (n = 70); rodeo club scholarship (n = 209); other scholarships (n = 21).

** A complete list of “Other” responses is available upon request from the author.
Figure 12
Year of NIRA eligibility in 2003 - 2004
(n = 345)

- First year: 40.87% (n=141)
- Second year: 29.28% (n=101)
- Third year: 19.13% (n=66)
- Fourth year: 10.72% (n=37)
Figure 13

Money won at NIRA rodeos during 2002 – 2003 season
(n = 185)
Figure 14

Competes in professional rodeo or professional bull riding
(n = 336)

Yes
34.23%
n=115

No
65.77%
n=221
Figure 15

Money won at professional rodeos or professional bull riding in 2002

(n = 111)
Figure 16

Rodeoed in high school as a member of the National High School Rodeo Association

(n = 355)

Yes 86.20%
n=306

No 13.80%
n=49
Figure 17
Planning to rodeo after graduation
(n = 347)

Yes  
98.56%  
n=342

No  
1.44%  
n=5
Figure 18

Events planning to regularly enter during the 2003 – 2004 college rodeo season (Females)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they plan to regularly enter each event is as follows: barrel racing (n = 93); breakaway roping (n = 74); goat tying (n = 56); team roping (n = 7).
Figure 19

Events planning to regularly enter during the 2003 – 2004 college rodeo season (Males)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they plan to regularly enter each event is as follows: bareback riding (n = 22); bull riding (n = 54); saddle bronc riding (n = 34); calf roping (n = 94); steer wrestling (n = 52); team roping (n = 104).
Figure 20
Network most often watch rodeo on television
(n = 288)

* A complete list of “Other” responses is available upon request from the author.
Figure 21

Type of vehicle primarily used to travel to NIRA rodeos

(n = 349)
Figure 22

Make of vehicle primarily used to travel to NIRA rodeos

(n = 346)

* A complete list of “Other” responses is available upon request from the author.
Figure 23

Year of vehicle primarily used to travel to NIRA rodeos

(n = 338)
Figure 24
Pulling a horse trailer to NIRA rodeos
(n = 349)

Yes
77.94%
n=272

No
22.06%
n=77
Figure 25

Horse trailer has living quarters
(n = 268)

Yes 57.09%
n=153

No 42.91%
n=115
Figure 26
Type of horse trailer that will primarily be used when traveling to NIRA rodeos
(n = 269)

- Two-horse trailer: 12.64% (n=34)
- Three-horse trailer: 49.07% (n=132)
- Four-horse trailer: 32.71% (n=88)
- Five-horse trailer: 3.35% (n=9)
- Six-horse trailer: 0.37% (n=1)
- Other: 1.86% (n=5)

* A complete list of “Other” responses is available upon request from the author.
Figure 27

Make of horse trailer that will primarily be used when traveling to NIRA rodeos

(n = 252)

* A complete list of “Other” responses is available upon request from the author.
Figure 28

Own and use a cellular telephone

(n = 356)

Yes 91.29%  
n=325

No  8.71%  
n=31
Figure 29

Company that provides cellular telephone service

(n = 319)

* A complete list of “Other” responses is available upon request from the author.
Figure 30

Brand name cellular telephone

(n = 298)

* A complete list of “Other” responses is available upon request from the author.
Figure 31
Own a desktop computer
(n = 353)

Yes
36.83%
n=130

No
63.17%
n=223
Figure 32

Brand name desktop computer

(n = 114)

* A complete list of “Other” responses is available upon request from the author.
Figure 33

Own a laptop computer

(n = 340)

Yes
25.29%
n=86

No
74.71%
n=254
Figure 34
Brand name laptop computer
(n = 78)

- Dell: 41.03% (n=32)
- Compaq: 5.13% (n=4)
- Toshiba: 14.10% (n=11)
- Gateway: 14.10% (n=11)
- Sony: 6.41% (n=5)
- IBM: 2.56% (n=2)
- Hitachi: 1.28% (n=1)
- Hewlett Packard: 17.95% (n=14)
- Macintosh: 5.13% (n=4)
Figure 35

Eat at Arby’s
(n = 301)

- Never: n=85
- A few times a year: n=42
- Once a month: n=41
- A few times a month: n=42
- Once a week: n=13
- More than once a week: n=20
Figure 36
Eat at Burger King
(n = 306)

- Never: n=62
- A few times a year: n=80
- Once a month: n=53
- A few times a month: n=65
- Once a week: n=29
- More than once a week: n=17
Figure 37
Eat at Chick-Fil-A
(n = 292)
Figure 38

Eat at Dairy Queen

(n = 301)

More than once a week: n=13
Once a week: n=24
A few times a month: n=71
Once a month: n=54
A few times a year: n=100
Never: n=39
**Figure 39**

Eat at Hardee’s

(n = 291)
Figure 40
Eat at Jack in the Box
(n = 293)

- Never: n=166
- A few times a year: n=45
- Once a month: n=21
- A few times a month: n=36
- Once a week: n=15
- More than once a week: n=10
Figure 41
Eat at McDonalds
(n = 322)
Figure 42
Eat at Sonic Drive-In
(n = 313)

- More than once a week: 63 people
- Once a week: 89 people
- A few times a month: 90 people
- Once a month: 35 people
- A few times a year: 23 people
- Never: 13 people
Figure 43
Eat at Taco Bell
(n = 307)
Figure 44

Eat at Taco Bueno

(n = 296)
Figure 45
Eat at Wendys
(n = 309)

- More than once a week: n=31
- Once a week: n=58
- A few times a month: n=69
- Once a month: n=45
- A few times a year: n=57
- Never: n=49
Figure 46
Eat at Whataburger
(n = 304)

- More than once a week: n=31
- Once a week: n=40
- A few times a month: n=75
- Once a month: n=30
- A few times a year: n=59
- Never: n=69
Figure 47

Average fast food restaurant visitation

* Coded using the following scale: 0 = never; 1 = a few times a year; 2 = once a month; 3 = a few times a month; 4 = once a week; 5 = more than once a week.

Mean values: Arby’s = 1.53; Burger King = 1.90; Chick-Fil-A = 1.18; Dairy Queen = 1.93; Hardee’s = 0.73; Jack in the Box = 1.04; McDonalds = 3.03; Sonic Drive-In = 3.30; Taco Bell = 2.52; Taco Bueno = 1.01; Wendys = 2.40; Whataburger = 2.17.
Figure 48
Favorite fast food restaurant
(n = 335)

- Arby’s: n=31
- Burger King: n=16
- Chick-Fil-A: n=18
- Dairy Queen: n=9
- Hardee’s: n=2
- Jack in the Box: n=10
- McDonalds: n=50
- Sonic Drive-In: n=70
- Taco Bell: n=37
- Taco Bueno: n=6
- Wendy’s: n=55
- Whataburger: n=31
Figure 49
Favorite brand of pizza
(n = 337)

- Dominos: n=58
- Little Caesars: n=16
- Papa John's: n=65
- Pizza Hut: n=184
- Pizza Inn: n=4
- I do not eat pizza: n=10

0% 10% 20% 30% 40% 50%
Figure 50

Favorite deli/sub shop

(n = 343)

- Subway: n=255
- Quiznos: n=38
- Schlotzsky’s: n=35
- Blimpie’s: n=4
- I do not eat at deli/sub shops: n=11
Figure 51

Favorite fast food chicken restaurant

(n = 351)

- KFC: n=186
- Church’s Fried Chicken: n=36
- Popeye’s Famous Fried Chicken: n=54
- I do not eat at fast food chicken restaurants: n=75
Figure 52
Favorite soft drink
(n = 330)

* A complete list of “Other” responses is available upon request from the author.
Figure 53

Brand of cowboy boots most often purchased

(n = 323)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they purchased each brand is as follows: Anderson Bean (n = 27); Ariat (n = 85); Justin (n = 79); Tony Lama (n = 60); Other (n = 72).

** A complete list of “Other” responses is available upon request from the author.
Figure 54

Brand of cowboy boots most often purchased by gender
(females, n = 101; males, n = 220)

- Anderson Bean
- Ariat
- Justin
- Tony Lama
- Other

* The total percentage exceeds 100% due to multiple responses. The number of female respondents who indicated that they purchased each brand is as follows: Anderson Bean (n = 9); Ariat (n = 36); Justin (n = 28); Tony Lama (n = 14); Other (n = 14). The number of male respondents who indicated that they purchased each brand is as follows: Anderson Bean (n = 18); Ariat (n = 49); Justin (n = 51); Tony Lama (n = 46); Other (n = 56).

** A complete list of “Other” responses is available upon request from the author.
### Table 3

**Amount of money spent on cowboy boots in a typical year**

*(females, n = 108; males, n = 221)*

<table>
<thead>
<tr>
<th></th>
<th>Overall</th>
<th>Females</th>
<th>Males</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$275.19</td>
<td>$222.13</td>
<td><strong>$299.76</strong></td>
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<td><strong>Standard Deviation</strong></td>
<td>$202.06</td>
<td>$180.17</td>
<td>$208.58</td>
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<td><strong>Mode</strong></td>
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<td>$200.00</td>
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<tr>
<td>(n = 72)</td>
<td>(n = 23)</td>
<td>(n = 48)</td>
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<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>(n = 25)</td>
<td>(n = 14)</td>
<td>(n = 11)</td>
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<tr>
<td><strong>Maximum</strong></td>
<td>$1000.00</td>
<td>$1000.00</td>
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<td>(n = 10)</td>
<td>(n = 2)</td>
<td>(n = 8)</td>
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</table>

*a Reported dollar figures exceeding $1000.00 were treated as missing values.

** Indicates a statistically significant difference (*p* < 0.01) between females and males.
Figure 55

Brand of cowboy hats most often purchased

(n = 292)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they purchased each brand is as follows: Bailey (n = 28); Resistol (n = 139); Stetson (n = 46); Wrangler (n = 16); Other (n = 63).

** A complete list of "Other" responses is available upon request from the author.
Figure 56

Brand of cowboy hats most often purchased by gender
(females, n = 84; males, n = 206)

* The total percentage exceeds 100% due to multiple responses. The number of female respondents who indicated that they purchased each brand is as follows: Bailey (n = 12); Resistol (n = 30); Stetson (n = 15); Wrangler (n = 6); Other (n = 21). The number of male respondents who indicated that they purchased each brand is as follows: Bailey (n = 16); Resistol (n = 108); Stetson (n = 31); Wrangler (n = 9); Other (n = 42).

** A complete list of “Other” responses is available upon request from the author.
## Table 4

**Amount of money spent on cowboy hats in a typical year**

(females, n = 103; males, n = 218)

<table>
<thead>
<tr>
<th></th>
<th>Overall</th>
<th>Females</th>
<th>Males</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$161.23</td>
<td><strong>$126.17</strong></td>
<td><strong>$178.69</strong></td>
</tr>
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<td><strong>Standard Deviation</strong></td>
<td>$133.64</td>
<td>$130.37</td>
<td>$133.00</td>
</tr>
<tr>
<td><strong>Mode</strong></td>
<td>$100.00 (n = 68)</td>
<td><strong>$100.00 (n = 27)</strong></td>
<td>$200.00 (n = 50)</td>
</tr>
<tr>
<td><strong>Minimum</strong></td>
<td>$0.00 (n = 36)</td>
<td>$0.00 (n = 26)</td>
<td>$0.00 (n = 10)</td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td>$800.00 (n = 2)</td>
<td>$800.00 (n = 1)</td>
<td>$800.00 (n = 1)</td>
</tr>
</tbody>
</table>

\(^{a}\) Reported dollar figures exceeding $1000.00 were treated as missing values.

** Indicates a statistically significant difference (\(p < 0.01\)) between females and males.
Figure 57

Brand of jeans most often purchased
(n = 376)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they purchased each brand is as follows: Cinch (n = 71); Cruel Girl (n = 56); Lucky (n = 36); Wrangler/20X (n = 185); Other (n = 28).

** A complete list of “Other” responses is available upon request from the author.
Figure 58

Brand of jeans most often purchased by gender
(females, n = 132; males, n = 240)

* The total percentage exceeds 100% due to multiple responses. The number of female respondents who indicated that they purchased each brand is as follows: Cinch (n = 1); Cruel Girl (n = 56); Lucky (n = 22); Wrangler/20X (n = 38); Other (n = 15). The number of male respondents who indicated that they purchased each brand is as follows: Cinch (n = 67); Cruel Girl (n = 0); Lucky (n = 14); Wrangler/20X (n = 146); Other (n = 13).

** A complete list of “Other” responses is available upon request from the author.
Table 5

Amount of money spent on jeans in a typical yeara
(females, n = 108; males, n = 220)

<table>
<thead>
<tr>
<th></th>
<th>Overall</th>
<th>Females</th>
<th>Males</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$259.21</td>
<td>$277.22</td>
<td>$248.50</td>
</tr>
<tr>
<td><strong>Standard Deviation</strong></td>
<td>$196.24</td>
<td>$194.44</td>
<td>$194.46</td>
</tr>
<tr>
<td><strong>Mode</strong></td>
<td>$200.00</td>
<td>$200.00</td>
<td>$200.00</td>
</tr>
<tr>
<td></td>
<td>(n = 78)</td>
<td>(n = 26)</td>
<td>(n = 51)</td>
</tr>
<tr>
<td><strong>Minimum</strong></td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td></td>
<td>(n = 17)</td>
<td>(n = 2)</td>
<td>(n = 15)</td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td>$1000.00</td>
<td>$1000.00</td>
<td>$1000.00</td>
</tr>
<tr>
<td></td>
<td>(n = 6)</td>
<td>(n = 2)</td>
<td>(n = 4)</td>
</tr>
</tbody>
</table>

a Reported dollar figures exceeding $1000.00 were treated as missing values.
Figure 59

Brand of western shirts most often purchased
(n = 331)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they purchased each brand is as follows: Cinch (n = 86); Cruel Girl (n = 66); Wrangler/20X (n = 134); Other (n = 45).

** A complete list of “Other” responses is available upon request from the author.
Figure 60

Brand of western shirts most often purchased by gender
(females, n = 114; males, n = 218)

* The total percentage exceeds 100% due to multiple responses. The number of female respondents who indicated that they purchased each brand is as follows: Cinch (n = 2); Cruel Girl (n = 66); Wrangler/20X (n = 28); Other (n = 18). The number of male respondents who indicated that they purchased each brand is as follows: Cinch (n = 82); Cruel Girl (n = 0); Wrangler/20X (n = 104); Other (n = 32).

** A complete list of “Other” responses is available upon request from the author.
Table 6
Amount of money spent on western shirts in a typical year<sup>a</sup>
(females, n = 107; males, n = 220)

<table>
<thead>
<tr>
<th></th>
<th>Overall</th>
<th>Females</th>
<th>Males</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$178.75</td>
<td>$197.24</td>
<td>$169.59</td>
</tr>
<tr>
<td><strong>Standard Deviation</strong></td>
<td>$149.92</td>
<td>$183.95</td>
<td>$130.04</td>
</tr>
<tr>
<td><strong>Mode</strong></td>
<td>$200.00</td>
<td>$100.00</td>
<td>$200.00</td>
</tr>
<tr>
<td></td>
<td>(n = 75)</td>
<td>(n = 25)</td>
<td>(n = 50)</td>
</tr>
<tr>
<td><strong>Minimum</strong></td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td></td>
<td>(n = 26)</td>
<td>(n = 7)</td>
<td>(n = 19)</td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td>$1000.00</td>
<td>$1000.00</td>
<td>$1000.00</td>
</tr>
<tr>
<td></td>
<td>(n = 2)</td>
<td>(n = 1)</td>
<td>(n = 1)</td>
</tr>
</tbody>
</table>

<sup>a</sup> Reported dollar figures exceeding $1000.00 were treated as missing values.
Figure 61

Overnight accommodation most often used when traveling to rodeos

(n = 332)

* A complete list of “Other” responses is available upon request from the author.
Figure 62
Preference of major national hotels/motels
(n = 260)

* The total percentage exceeds 100% due to multiple responses. The number of respondents who indicated that they preferred each hotel/motel is as follows: Best Western (n = 69); Holiday Inn (n = 76); Motel 6 (n = 48); Super 8 (n = 29); Other (n = 38).

** A complete list of “Other” responses is available upon request from the author.
Figure 63
Preference of major national hotels/motels by gender
(females, n = 88; males, n = 172)

* The total percentage exceeds 100% due to multiple responses. The number of female respondents who indicated that they preferred each hotel/motel is as follows: Best Western (n = 24); Holiday Inn (n = 32); Motel 6 (n = 14); Super 8 (n = 9); Other (n = 9). The number of male respondents who indicated that they preferred each hotel/motel is as follows: Best Western (n = 45); Holiday Inn (n = 44); Motel 6 (n = 34); Super 8 (n = 20); Other (n = 29).

** A complete list of “Other” responses is available upon request from the author.
### Table 7

**Amount of money spent in either hotels or motels in a typical year**

(females, n = 89; males, n = 193)

<table>
<thead>
<tr>
<th></th>
<th>Overall</th>
<th>Females</th>
<th>Males</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mean</td>
<td>$599.46</td>
<td>$476.07</td>
<td>$659.46</td>
</tr>
<tr>
<td>Standard Deviation</td>
<td>$778.02</td>
<td>$648.52</td>
<td>$826.89</td>
</tr>
<tr>
<td>Mode</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>(n = 48)</td>
<td>(n = 18)</td>
<td>(n = 29)</td>
<td></td>
</tr>
<tr>
<td>Minimum</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>(n = 48)</td>
<td>(n = 18)</td>
<td>(n = 29)</td>
<td></td>
</tr>
<tr>
<td>Maximum</td>
<td>$5000.00</td>
<td>$3750.00</td>
<td>$5000.00</td>
</tr>
<tr>
<td>(n = 2)</td>
<td>(n = 1)</td>
<td>(n = 2)</td>
<td></td>
</tr>
</tbody>
</table>

*Reported dollar figures exceeding $6000.00 were treated as missing values.*
Figure 64

Made a purchase because of advertisement seen in 
*Collegiate Arena*  
(n = 347)

- Yes: 21.04% (n=73)
- No: 78.96% (n=274)
Figure 65
Would purchase a product from NIRA’s national sponsor even if product was more expensive
(n = 346)

Yes 59.25%
N = 205

No 40.75%
N = 141
Address correspondence to: Gene L. Theodori, Rural Sociology and Community Studies Program, Department of Recreation, Park & Tourism Sciences, Texas A&M University, 2261 TAMU, College Station, TX 77843-2261; g-theodori@tamu.edu