

**Foy D. Mills, Jr., Ph.D.**  
**Professor and Program Leader-Agribusiness**  
**Agricultural Sciences and Engineering Technology**  
**Sam Houston State University**  
**312 Thomason Building**  
**SHSU Box 2088**  
**Huntsville, Texas 77341**  
**Office (936) 294-1207**  
**Cell (325) 668-6262**  
**[foymills@shsu.edu](mailto:foymills@shsu.edu)**

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## **EDUCATION**

### **Texas Tech University**

Ph.D. in Agricultural Economics, minor in Marketing- Business Administration (Jan 1985-Oct 1987)

Dissertation- Marketing Strategies Available to Cattle Producers – An Analysis and Comparison of Hedging and Options

Major Professor: Kary Mathis, Ph.D.

M.S. in Agricultural Economics (Aug 1981-Aug 1983)

Major Professor: Hong Lee, Ph.D.

### **Lubbock Christian University**

B.S. in Agriculture Business, Summa Cum Laude (Aug 1977-Dec 1980)

### **Gallup- Clifton Strengths School**

Certificate in Strengths-Based Education (Jul-Dec 2013)

## **PROFESSIONAL EXPERIENCE**

### **Sam Houston State University**

Department of Agricultural Sciences and Engineering Technology, Professor and Program Leader- Agribusiness with tenure (Sep 2012-Current)

Agribusiness program leader. Agribusiness faculty development and support. Advancement and growth of Agribusiness program including faculty recruitment, curriculum review and curriculum development. Teaching (75%) and scholarly activity (25%) appointment including service. Academic and professional advising for approximately 100 agribusiness majors per semester. Serve as faculty advisor for the SHSU Chapter of The Honor Society of Delta Tau Alpha. Departmental and college committee service. Service roles in national professional organizations.

**Abilene Christian University**

Department of Agricultural and Environmental Sciences (A&E), Chair (Sep 2002-May 2011), Acting Chair (Oct 2001-Aug 2002), Professor of Agribusiness with tenure (Sep 2000-Aug 2012), Associate Professor of Agribusiness (Sep 1991-Aug 2000), Assistant Professor of Agribusiness (Aug 1989-Aug 1991)

Provided strategic leadership as department chair. Faculty development and support, departmental and farm budget management, constituency communication, fund-raising, facility construction and management, etc. Responsible for departmental curriculum and outcomes assessment. Teaching appointment with scholarly activity and service.

Agribusiness program coordinator. Academic advising for all agribusiness majors, incoming freshmen and transfer students. Served as faculty advisor to the ACU Chapter of The Honor Society of Delta Tau Alpha. Served as faculty advisor to the Agribusiness Club.

Departmental and university committee service. Held leadership roles in state and national professional organizations. Held joint appointment in A&E, College of Arts and Sciences and Management Sciences, College of Business Administration (1994-1997).

**JLA**

JLA International, Sr. Consultant (2011-Current); JLA Global, Inc., Senior Vice-President, Financial and Agricultural Systems (Mar 2004-Dec 2010); J. Leek Associates, Inc., Vice-President, Agricultural Systems (Jan 1997-Feb 2004), Consultant and Research, Agricultural Systems (Sep 1991-Dec 1996)

Provide leadership in international food quality and food safety systems with specific emphasis in peanuts and tree nuts. Project development, leadership and management. People development.

**Texas A&M University**

Visiting Scholar (Jan-Jun 2007)

Reflections on the scholarship of teaching and learning. Strategic visioning for ACU agribusiness program.

**The University of Georgia**

Assistant Professor and Extension Ag Economist (Oct 1987-Aug 1989)

Led statewide extension educational program in peanut and cotton economics. Economist on national "Peanut Quality Enhancement Project" team working with USDA-ARS scientists.

Taught off-campus graduate course.

**Texas Tech University**

USDA-ARS National Needs Fellow-Marketing (Jan 1985-Oct 1987), Instructor (Jan 1987-May 1987)

Conducted research in the futures and options markets for live cattle and cotton. Taught upper-division undergraduate course. Charter member of TTU Ag Econ Graduate Student Association serving as secretary.

**Lubbock Christian University**

Assistant Professor (Jun 1984-Dec 1984); Instructor (Aug 1981-May 1984)

Teaching load five courses, five preparations each semester when employment ended to pursue further graduate study. Co-managed college farm. University committee service.

### **Lamb County Appraisal District**

Property Tax Appraiser (Feb 1981-Jul 1981)

Served in an entry-level position involving residential property appraisal and data input.

### **Lubbock Christian University**

Student Assistant-Crop Production (Aug 1978-May 1979, Aug 1979-May 1980)

Performed duties associated with field crop production including tractor driving, irrigation and minor repairs.

### **Mills Farms**

Field Hand-Crop Production (Jan 1972-Jan 1981)

Performed duties associated with field crop production including tractor driving, irrigation and minor repairs.

## **PROFESSIONAL HONORS/RECOGNITION**

A significant event was being named to the first class of USDA-ARS National Needs Fellows in January 1985. This single opportunity opened doors I never imagined. Subsequently, I have been recognized as an outstanding teacher and advisor on several occasions including receipt of the USDA Excellence in Teaching Award, the NARRU Distinguished Educator Award, and the NACTA Distinguished Educator Award. I am humbled by the respect paid me by students and professional colleagues.

### **USDA-NIFA**

USDA-NIFA Food and Agriculture Sciences Excellence in Teaching Award, Southern Region (2015)

National Awards Program for Excellence in College and University Teaching in the Food and Agricultural Sciences, Nominee (2014)

### **Non-Land-Grant Agricultural and Renewable Resources Universities (NARRU)**

Distinguished Educator Award (2014)

### **Team-Based Learning Collaborative**

Invited Workshop Presenter (2015)

Outstanding Poster- Innovation Track, 13<sup>th</sup> Annual TBLC Conference, Fort Worth, Texas (2014)

### **Sam Houston State University (SHSU)**

ASET/DTA Faculty Member of the Year (2015-2016)

Academic Community Engagement (ACE) Engaged Scholar (2013-Current)

### **North American Colleges and Teachers of Agriculture (NACTA)**

2<sup>nd</sup> place graduate student poster award (co-author/mentor) (2014)

Distinguished Educator Award- Lifetime Membership (2012)

Invited Workshop Presenter (2009, 2010, 2015)  
Invited “Blue-Ribbon” speaker at National Conference, Logan, Utah (2008)  
NACTA Teaching Award of Excellence (2007)  
Southern Region Director (2006-2008)  
Southern Region Director-Elect (2005-2006)  
John Deere Award for Outstanding Agribusiness Program, Southern Region (1998)  
Invited “Blue-Ribbon” speaker at National Conference, Wenatchee, Washington (1998)  
Southern Region Outstanding Teacher (1997)  
Teacher Fellow (1997)

### **The Honor Society of Delta Tau Alpha**

National Advisor (1999-2003)  
Honorary Member (1999)  
National Teacher/Advisor Award, Nominee (1997)

### **Georgia Peanut Commission**

Research and Education Award to JLA (2007)

### **Abilene Christian University**

Deans Award (A&E Department), College of Arts and Sciences (2012)  
Finalist- Dean, College of Arts and Sciences (2007)  
Faculty Renewal Leave (2007)  
ACU Board of Trustees Resolution of Appreciation as Chair of Strategic Solution Team (2004)  
University Faculty Advisor of the Year (2001-2002)  
Colleague Service Award, College of Arts and Sciences (2000-2001)  
Teaching and Learning Scholar (2000-2001)  
Outstanding Professor and Teacher, College of Natural and Applied Sciences (1991)

### **Who’s Who in America (2009)**

### **Texas A&M University**

Visiting Scholar, Department of Agriculture Economics (2007)

### **Who’s Who among America’s Teachers (2004, 2005)**

### **American Agricultural Economics Association**

AAEA Distinguished Teaching Award, Ten or More Year’s Undergraduate Teaching, Nominee (2015, 2016)  
Visioning Conference Selected Participant (1996)  
Selected Symposium Presenter (1991)

### **American Peanut Research and Education Society**

Conference presentation nominated for Bailey Award (2014, 2015)  
Selected Symposium (1992)

### **Agriculture Consortium of Texas**

6<sup>th</sup> Annual Research Symposium- 1<sup>st</sup> and 3<sup>rd</sup> Place Posters (co-author/mentor) (2016)  
4<sup>th</sup> Annual Research Symposium- Outstanding Poster (co-author/mentor) (2014)  
2<sup>nd</sup> Annual Research Symposium- Outstanding Poster (co-author/mentor) (2012)  
Texas Journal of Agriculture and Natural Resources, Associate Editor (1991-2008)

### **The Peanut Grower**

Editorial Advisory Board, Founding Member (1989-1997)

### **USDA-ARS National Needs Fellowships**

First Graduating Class (1988)

Inclusion in Excellence Exemplified, Board on Agriculture, National Research Council (1988)

Fellowship- Marketing (1985-1987)

### **Outstanding Young Men of America (1988)**

### **Gamma Sigma Delta (1987)**

## **TEACHING AND ADVISING**

The majority of my professional career has involved face-to-face undergraduate teaching and advising. However, I am now periodically teaching graduate courses, one of them an online course in the SHSU SAFE (Sustainable Agriculture and Food Environment) graduate program. Though scholarly activity and professional service have always been a part of my academic responsibilities, much of my time has been devoted to the development of young people and when department chair, the faculty.

### **Program Development**

#### Sam Houston State University Agribusiness Program

Leading review, assessment and reorientation of SHSU Agribusiness program. Simultaneously engaging tenure-track faculty and lecturers in personal and team development.

Phase I- Chaired search committee to replace departing faculty. Involved Agribusiness students in SWOT analysis (2012-2014); Phase II- Team building. Read and discuss potential application of concepts gleaned from Jim Collin's book, "Good to Great."

Incorporated Gallup's StrengthsFinders™ psychometric profile assessment. Preparing for visioning stage (2014-2015); Phase III- Strategic planning and visioning. Curriculum evaluation. Chaired search committee to replace departing faculty (2015-2016); Phase IV- Inclusion of new faculty member. Curriculum mapping. Establishment of learning outcomes for assessment (2016-2017).

#### A&E Project 2012

Led review, assessment and reorientation of ACU Agricultural and Environmental Sciences Department. Project implemented in four phases.

Phase I- A&E strategic positioning, departmental core adjusted to include new courses, eliminate courses and terminate a major – unanimous approval by College and University Academic Councils, implemented Fall 2003 (2002-2003); Phase II- total philosophical shift and redevelopment of Environmental Science major and implementation of four degree

tracks – unanimous approval by College and University Academic Councils, implemented Fall 2006 (2004-2006); Phase III- retooling of Animal Science major and implementation of four degree tracks – unanimous approval by College and University Academic Councils, implemented Fall 2008 (2007-2008)

#### ACU Agribusiness Program

Developed agribusiness program. Implemented in two phases. Program design informed by personal academic training and recommendations made by the National Agribusiness Education Commission in 1989.

Approval of new courses and initial adjustments in Agribusiness program (1989); Major program and curriculum revision, approval of new courses and implementation—approvals by College and University Academic Councils. Maintained technical agriculture and science core. Revised Agribusiness core emphasizing marketing management approach. Business Administration core (College of Business Administration) incorporated into degree plan (1994)

#### **Academic Courses Taught**

##### Sam Houston State University

AGBU 2317- Principles of Agricultural Economics (2012-Current)

AGBU 4363- Agricultural Sales and Consulting (2012-Current)

AGBU 4386- Agriculture and Government Programs (2012-Current)

AGBU 4375- Advanced Agribusiness Management (2014)

AGRI 4396- Guided Studies

Internship (2013-Current)

Area IX/Invitational and State FFA Agribusiness CDE Management (2014)

Undergraduate Research (2014-Current)

AGRI 5361- Agricultural Policy (2014, 2016)

AGRI 5364- Guided Study

Ag Policy Perceptions Research (2015)

AGRI 6140- Graduate Seminar (2016)

SAFE 5312- Ag Sales and Communication (2016)

##### Abilene Christian University

UNIV 100- University Seminar (1990-1991)

AENV 110- Introduction to Agricultural and Environmental Systems and Technology (2003-2005, 2011)

AENV 384- Internship in Agricultural and Environmental Systems (2003-2011)

AGRO 112- Fundamentals of Agronomy (1990-1993)

AGRB 261- Principles of Agricultural and Applied Economics (1989-2007, 2010-2011)

AGRB 381- Farm Management (1990-1993)

AGRB 382- Agribusiness Management (1989-2008, 2011-2012)

AGRB 385- Food and Fiber Marketing (1989-2007, 2010-2011)

AGRI 400- Guided Studies: Computer Applications in Agriculture (1989)

AGRB 430- Commodity Markets (1990-1991, 1993, 1995-2008, 2011-2012)

AGRB 440- Land Economics and Appraisal (1991, 1993)

AGRB 442- Agricultural and Natural Resource Policy (2007-2008, 2011-2012)

AGRB 443- Agricultural Policy (1996-2006, one hour course)  
AGRB 444- International Agricultural Trade (1996-2006, one hour course)  
AGRB 445- Agricultural Finance (1990, 1992, 1996-2006, changed to one hour course in 1996)  
AGRO 479- Soil and Natural Resource Conservation (1991-1993, team taught)  
AGRI 490- Agriculture Seminar (1992, 1994, 2002)  
ECON 261- Microeconomics (1995-1997)  
MKTG 340- Marketing Channels (1995)  
MKTG 442- Marketing Research (1995-1997)

The University of Georgia

AEC (FIN) 687- Commodity Marketing, Graduate (1988)

Texas Tech University

AECO 3316- Production Economics (1987)

Lubbock Christian University

AEC 235- Principles of Agricultural Economics (1981-1984)  
AEC 331- Farm and Ranch Management (1982-1984)  
AEC 332- Marketing of Agricultural Products (1981, 1983-1984)  
AEC 333- Commodities and Futures Trading (1982, 1984)  
AEC 334- Production Economics (1982-1984)  
AEC 431- Agricultural Finance (1983-1984)  
AEC 433- Land Economics and Appraisal (1982, 1984)  
AGR 411- Agricultural Seminar (1982-1983)

**Academic Courses Developed**

Sam Houston State University

SAFE 5312- Ag Sales and Communication

Abilene Christian University

AENV 110- Introduction to Agricultural and Environmental Systems and Technology  
AENV 384- Internship in Agricultural and Environmental Systems  
AGRB 261- Principles of Agricultural and Applied Economics  
AGRB 382- Agribusiness Management  
AGRB 385- Food and Fiber Marketing  
AGRB 430- Commodity Markets  
AGRB 440- Land Economics and Appraisal  
AGRB 442- Agricultural and Natural Resource Policy  
AGRB 443- Agricultural Policy  
AGRB 444- International Agricultural Trade  
AGRB 445- Agricultural Finance

**Advising**

Sam Houston State University

Agribusiness Program (2012-Current)

Advise and mentor approximately 100 majors per semester. Course recommendations and scheduling. Duties also include career/professional mentoring and writing letters of reference.

#### The Honor Society of Delta Tau Alpha (2012-Current)

Serve as faculty advisor. Mentor and coach officer team. Help facilitate monthly meetings and maintain financial integrity of chapter. Serve as secretary for the national advisors (2013-Current) at annual conferences including presentation to delegate body. SHSU chapter has achieved:

- 2016- Corbus Award- outstanding national chapter runner-up  
Student elected National Southern Region Vice-President  
Student winner of Ag Quiz Bowl
- 2015- Corbus Award- outstanding national chapter  
Student elected National Southern Region Vice-President
- 2014- Corbus Award- outstanding national chapter runner-up  
Student elected National Southern Region Vice-President  
Sammy Award for Outstanding Academic/Honorary Organization at SHSU
- 2013- Corbus Award- outstanding national chapter

#### Agribusiness Student Professional Internships

Some students choose to pursue professional internships while enrolled at SHSU. Students wishing to achieve academic credit must complete formal requirements established by the Department of Agricultural Sciences and Engineering Technology. Students mentored and evaluated through this experience were:

- Dominic Altmeyer (2015), H-E-B Grocery Management, Spring. Special Project- Pharmacy Auto-Refill Program
- Ashley Gollub (2015), Cumulus Media- KRBE, Houston. Special Project- Promotion Event with City of Houston
- Will Hon (2015), Texas House of Representatives- Rep James White, Austin. Special Project- Research and Representation on Policy Matters associated with Agriculture and Livestock, Business and Industry, Energy Resources, Land and Resource Management, and Natural Resources
- Lindsey Maresh (2015), Fulshear Pet Services and Cumulus Media, Brookshire. Special Project- Marketing Strategies for Fulshear Pet Services
- Blake Strnadel (2015), Bayer CropScience, Richmond. Special Project- Velum Total Trials
- Blake Edwards (2014), Nucor Steel, Jewett. Special Project- Presentation Development based on Identification of Major Competitors and SWOT Analysis
- Claudia Martinez (2014), Tyson, Inc., Sequin. Special Project- Development of User's Manual for Marinating Machine
- Drue Thompson (2014), Longhorn, Inc., Grapevine. Special Project- Analysis of Management Styles of Three Branch Managers
- Jarred Archer (2013), ValleyCrest, McKinney
- Claudia Martinez (2013), Sanderson Farms, Waco
- Austin Short (2013), Sanderson Farms, Bryan



## Honors Contracts

Students participating in the SHSU Honors Program periodically ask to complete an Honors contract in one of my courses for credit.

- 2015- Brackston McKnight, AGBU 2317- Reflections on Freakonomics
- 2014- Jessica Francis, AGRI 4375- Update SWOT analysis with new data and report;  
AGRI 4386- Assist with survey administration, literature review and data input  
for journal article development
- 2013- Jessica Francis, AGRI 4363- SWOT data acquisition from student assignment,  
analysis and report
- 2012- Kenneth Barnes, AGRI 4363- SWOT data acquisition from student assignment,  
analysis and report

## Abilene Christian University

### A&E Entering Freshmen and Transfer Students (2001-2011)

Advised and developed initial schedules for all freshmen and transfer students entering A&E. Worked closely with the ACU First Year Program, the registrar's office and with A&E faculty to ensure students were appropriately advised. Agricultural and environmental science majors often requested time to visit with me about career plans, internships and personal matters.

### Agribusiness Program (1989-2012)

Advised and mentored approximately 25 Agribusiness majors annually. Course recommendations and scheduling, career planning, administering internships, writing letters of recommendation and providing counsel on personal matters as requested.

### The Honor Society of Delta Tau Alpha (1991-2005, 2008-2009, 2011-2012)

Elected and served as National Advisor (1999-2003)

Served as faculty advisor. Mentored club president. Help facilitate monthly meetings. While National Advisor facilitated national constitution and by-laws update, achieved non-profit status for DTA, worked with attorney to trademark national logo and colors, and represented DTA at the Association of College Honor Societies annual meetings. ACU chapter achieved:

- 2011- Student elected National Southern Region Vice-President
- 2008- Student elected National Southern Region Vice-President
- 2003- Students elected National President and National Southern Region Vice-President
- 2002- Corbus Award honorable mention  
Students elected National President and National Southern Region Vice-President
- 2001- Corbus Award honorable mention  
Ag Quiz Bowl 2<sup>nd</sup> place team  
Student elected National Southern Region Vice-President
- 2000- Student elected National Parliamentarian
- 1999- Students elected National Southern Region Vice-President and National Secretary
- 1998- Ag Quiz Bowl 1<sup>st</sup> place team  
Student elected National Southern Region Vice-President
- 1997- Ag Quiz Bowl 2<sup>nd</sup> place team  
Student elected National Southern Region Vice-President

#### Agribusiness Club (1992-2007, 2009-2011)

Served as coach for students competing in the Farm Bureau Collegiate Discussion Meet (2003-2007, 2009-2011)

- 2011- State finalist
- 2010- State finalist
- 2009- Two state finalists
- 2007- State finalist
- 2006- Two state finalists
- 2005- National competitor
- 2004- State winner and two state finalists
- 2004- National runner-up
- 2003- State winner and one state finalist

Advised students in development and administration of ACU Invitational Field Day FFA Career Development (1992-2003)

Coached award winning teams at NACTA National Judging Conferences.

- 2002- California State Polytechnic University- Pomona
  - Agribusiness Management 2<sup>nd</sup> place team
  - Computer Applications 2<sup>nd</sup> place team
- 1999- Cloud County Community College
  - Agribusiness Management 3<sup>rd</sup> place team
  - Computer Applications 2<sup>nd</sup> place team
- 1998- University of Wisconsin- Platteville
  - Agribusiness Management 1<sup>st</sup> place team
  - Computer Applications 3<sup>rd</sup> place team

#### Pope Fellows Program (1996-2008)

The Pope Fellows program at ACU honored former Texas Supreme Court Judge Jack Pope. Students were competitively chosen and completed a minor in Public Service (Political Science) and a senior thesis. Only the ACU Political Science Department and the entire ACU College of Business Administration had more Pope Fellows than ACU A&E. I advised seven Pope Fellows, five of them agribusiness majors.

Brenna Ellison (2008), "Perceptions of Food Assistance across the ACU Campus."

Erin Dimas (2008), "Marketing Eternal Threads."

Jonathan Wilkerson (2004), "A Weighed Perspective of Food Assistance<sup>©</sup>."

Lee Nault (2003), "Food Assistance in Abilene, Texas."

Holly (Wyatt) Grubbs (2001), "Observations and Reflections- UK Agriculture and the Birthplace of Economics."

#### A&E Student Professional Internships

Some students chose to pursue professional internships while enrolled at ACU. For those students wishing to achieve academic credit, they completed formal requirements established by A&E including completion of a special project assigned by the internship provider. Upon return to campus, the student presented personal reflections on the experience to a body of peers and/or the faculty. Students mentored through this experience were:

Kyle Ferrell (2010), Red Rock Ranch, Kelly, WY. Special Project- Marketing Plan for Red Rock Dude Ranch  
 Reese Myatt (2010), Texas AgriLife Extension, Lubbock. Special Project- Data Entry Management for Research Greenhouses  
 Derek Zimmerman (2010), Texas Parks and Wildlife, White Oak. Special Project- Moist Soil Management  
 Blake Lierman (2009), Ben Richey Boy's Ranch, Abilene. Special Project- Fund-raising Project for the BRBR  
 Justin Thompson (2008), Talon/LPE, Amarillo. Special Project- Soil and Groundwater Investigation Report  
 Miora Ravalomanana (2007), McHenry Co, IL. Special Project- Fire and Ice: Climate Change in the Chicago Region, Exhibit  
 Samantha Valdez (2004), USDA-NRCS, Abilene. Special Project- Conservation Reserve Program-Annual Perennial Vegetation Stand Checks  
 Chelsey Carlson (2004), Texas Department of Agriculture (TDA), Lubbock. Special Project- Marketing Presentation Materials for TDA Programs  
 Clifton DuBose, Jr. (2003), White House, Washington, D.C. Special Project- Confidential  
 Carrie (Peter) Watts (2002), HEB, Abilene. Special Project- Produce Perceptions of Customers  
 Jeremy Bryant (2002), USDA-FSA, Abilene. Special Project- Emergency Conservation Program  
 Amy (Chupp) Melching (1999), OTR Wheel Engineering, Rome, GA. Special Project- Development of Inventory Management Spreadsheets  
 Kris (Schaaf) Sunna (1998), USDA-ARS, Beltsville, MD. Special Project- Demonstrate the growth and development of turkey embryos using the "New" culture method  
 Brent Jameson (1997), TDA, Dallas and Lubbock. Special Project- Regulatory Assignments  
 Cindy (Beaver) Jouett (1996), TDA, Dallas. Special Project- Marketing Brochures

### The University of Georgia

#### Extension Educational Meetings

In-service training for agents or other professionals

261 person contacts (Oct 1987-Feb 1989)

Local or county educational meetings

1824 person contacts (Nov 1987-May 1989)

Industry group or organization meetings- advisory and public relations

1723 person contacts (Jan 1988-Apr 1989)

Non-extension programs participated in because of expertise

372 person contacts (Jan 1987-Jan 1989)

## **PROFESSIONAL SERVICE**

My career has provided multiple opportunities for professional service. Though a reviewer of my vitae would expect to see service to the university and national professional organizations, I have also had the privilege to serve people as a Cooperative Extension Service specialist early

career and more recently, by numerous presentations to major food processors and manufacturers.

### **Memberships**

Team-Based Learning Collaborative (2013-Current)  
International Food and Agribusiness Management Association (2002-2012)  
North American Colleges and Teachers of Agriculture (1989-Current)  
American Peanut Research and Education Society (1988-Current)  
Consortium of Agricultural Programs at Independent Colleges and Universities (1994-2012)  
Agricultural Consortium of Texas (1990-Current)  
Agricultural Economics Association of Georgia (1988-89)  
National Association of County Agricultural Agents (1987-89)  
Georgia Association of County Agricultural Agents (1987-89)  
Western Agricultural Economics Association (1986-87)  
Southern Agricultural Economics Association (1986-2005, 2008-Current)  
American Agricultural Economics Association (1986-Current)

### **Service and Leadership- National**

#### North American Colleges and Teachers of Agriculture

President-Elect Nominee (2017)  
Ad hoc Visioning/Planning the Future of NACTA (2017)  
Judging and Student Service Award Committee (2014)  
Annual Conference Abstract Reviewer (2012-2014)  
CAPICU Liaison (2007-2011)  
Southern Region Director (2006-2008)  
Ad-hoc Strategic Planning Committee- Chair (2006-2009)  
Southern Region Director-Elect (2005-2006)  
Ad-hoc Membership Structure Committee- Chair (2005)  
Executive Committee- DTA Liaison (1999-2003)  
Audit Committee- Chair (1999)  
Teaching Awards Review Committee (1998-Current)  
Resolution Committee- Chair (1994, 2002); Member (1996)  
Journal Editorial Board/Publications Committee- Manuscript Review (1993-2004)  
Instructional Media Review Board (1990-1997)

#### The Honor Society of Delta Tau Alpha

Secretary- National Convention Advisors' Meeting (2013-Current)  
National Advisor (1999-2003)  
Judge- Ag Quiz Bowl (1991-1999, 2004-2005, 2008-09, 2011-Current)

#### Association of College Honor Societies

ACHS Council Member; Constitution and By-laws Committee (2001-2002)  
ACHS Council Member; Roundtable "Issues" Session Recorder (2000-2001)

#### External Program/Faculty Review

Abilene Christian University Agricultural and Environmental Sciences Department, Chair (2015)

University of Minnesota-Crookston, Tenure and Promotion Evaluation of Dr. Margot Rudstrom, External Reviewer (2015)  
Tarleton State University Agricultural Economics Program, Sole Reviewer (2007)  
Delaware Valley College Agribusiness Program, Chair (2005)

American Peanut Research and Education Society

Publications Committee, Manuscript Review (1997-2002, 2009-2010)  
Annual Meeting Economics Session Moderator (1994, 1996-1998)  
Annual Meeting Selected Symposium Moderator (1994)

Agriculture Consortium of Texas

Manuscript Review- Texas Journal of Agriculture and Natural Resources (2014, 2016)  
Research Symposium, Poster Judge (2012)  
Associate Editor, Manuscript Review (1991-2008)

American Peanut Council

Peanut Foundation Technical Review Committee (1999-2001)  
Education and Information Committee (1988-1995)  
Research Committee (1988-1995)  
Quality Enhancement Project Extension Education Committee (1988-1989)  
Quality Committee (1988-89)

United States Department of Agriculture, Agricultural Research Service, South Atlantic Region

Manuscript Review Committee (1991, 1997)

Texas Tech University, College of Agriculture, Department of Agricultural Economics

Manuscript Review Committee (1990, 1991)

Texas Agricultural Extension Service, Taylor County

Long Range Program Planning Task Force (1990)

Golden Peanut Company

Crop Profile Results Improvement Team (1993-1995)

**University Committees**

Sam Houston State University

Administrative Program Review- Career Services (2015)  
Career Services Advisory Board (2012-2013)

Abilene Christian University

Presidential Transition Team (2009-2010)  
Provost Search Team (2008-2009)  
University Salary Benchmarking Committee (2006-2008)  
University Tenure and Promotion Committee (2004-2007, 2011), Chair (2005-2007)  
University Vista Team- Natural and Applied Sciences Committee (2004)  
University Strategic Solution Team- Marketing Services Committee Chair (2003)

University General Education Committee, Benchmarking Subcommittee of General Education Review Steering Committee (2002-2003)  
Faculty Senate (1993-1995, 1997-2001), Academic Subcommittee Chair (1997-2000), Ad-hoc Tenure and Promotion Committee Chair (2000-2001)  
Southern Association of Colleges and Schools Internal- Graduate Program (1999-2000)  
Faculty Senate Representative- Board of Trustees Enrollment Management Committee (1997-2000)  
University Admissions Committee (1995-1998, 2007-2010), Chair (1997-1998, 2008-2010)  
University Seminar Council (1992-1995)  
Library Committee (1991-1994), Secretary (1993-1994)  
Friends of the ACU Library, Board Member-at-Large (1991)  
Library Liaison, Department of Agriculture and Environment (1990-1999)  
Physical Facilities Committee (1990-1993)  
Faculty Scholars Luncheon Program (1990-1991)

#### The University of Georgia

Marketing Workgroup, Division of Agricultural Economics (1987-1989)  
Cotton Workgroup, College of Agriculture (1987-1989)  
Peanut Commodity Committee, College of Agriculture (1987-1989)

#### **College Committees**

##### Sam Houston State University

College of Sciences SACS META Assessment (2015-Current)  
College of Sciences Faculty and Student Excellence Awards Committee (2014-2016)  
College of Sciences Undergraduate Research Committee (2012-2014)

#### **Departmental Committees**

##### Sam Houston State University

AGRI Initiatives (2015-Current)  
SACS- Program Assessment Coordinator (2015-Current)  
ExCEL@Sam Committee (2014-2015)  
AGRI Marketing Committee (2013-Current)  
Texas FFA LDE Interview Contest, Evaluator (2013)  
Agribusiness Faculty Search Committee, Chair- 2 positions (2013-14); Chair- 1 position (2015-2016)  
Faculty Merit/FES Committee (2013-Current)  
Promotion and Tenure Advisory Committee (2013-Current), Chair (2016)  
Ag Development Account Committee (2013-Current), Chair (2014-Current)  
Faculty Awards Nomination Committee (2012-Current)  
Student Scholarship Committee (2012-Current)  
Pirkle Engineering Technology Center, Classroom/Office Suites Sub-committee (2012-2013)  
Texas FFA CDE Sales Contest, Coordinator (2012-Present)  
Texas FFA CDE Market Plan, Assistant (2013-Current)  
Area IX/Invitational FFA CDE Sales Contest, Coordinator (2012-2015)

##### Abilene Christian University

Invitational Field Day- Farm Business Management Career Development Event (1992-2003)

## **PROFESSIONAL DEVELOPMENT**

Through the support of various universities and colleges for which I have worked, a generous departmental endowment at ACU and external funding, primarily from JLA, I have been able to actively engage in personal and professional development my entire academic career. Three opportunities I wish to highlight are: 1) the annual NACTA meetings that have provided numerous resources, relationships and encouragement to become an excellent teacher and to engage in the scholarship of teaching and learning, 2) participation in the StrengthQuest Educator Seminar at Gallup's headquarters in Omaha, Nebraska, and eventually achieving the Certificate in Strengths-Based Education and 3) industry interaction through the requests/support of JLA. These experiences have been life changing.

### **Conferences**

#### North American Colleges and Teachers of Agriculture (NACTA)

The University of Hawai'i, Mānoa (Jun 2016)  
The University of Georgia, Athens, Georgia (Jun 2015)  
Montana State University, Bozeman, Montana (Jun 2014)  
Virginia Tech, Blacksburg, Virginia (Jun 2013)  
University of Wisconsin-River Falls, River Falls, Wisconsin (Jun 2012)  
Pennsylvania State University, State College, Pennsylvania (Jun 2010)  
Oklahoma State University, Stillwater, Oklahoma (Jun 2009)  
Utah State University, Logan, Utah (Jun 2008)  
University of Illinois, Urbana-Champaign, Illinois (Jun 2007)  
University of British Columbia, Vancouver, British Columbia (Jun 2006)  
The Ohio State University ATI, Wooster, Ohio (Jun 2005)  
University of Florida, Gainesville, Florida (Jun 2004)  
Cal Poly-SLO, San Luis Obispo, California (Jun 2003)  
University of Nebraska, Lincoln, Nebraska (Jun 2002)  
University of Saskatchewan, Saskatoon, Saskatchewan (Jun 2001)  
Delaware Valley College, Doylestown, Pennsylvania (Jun 2000)  
Virginia Tech, Blacksburg, Virginia (Jun 1999)  
Wenatchee Valley College, Wenatchee, Washington (Jun 1998)  
Iowa State University, Ames, Iowa (Jun 1997)  
University of Minnesota-Crookston, Crookston, Minnesota (Jun 1996)  
Pennsylvania State University, State College, Pennsylvania (Jun 1995)  
Texas A&M University, College Station, Texas (Jun 1994)  
College of Southern Idaho, Twin Falls, Idaho (Jun 1993)  
University of Wisconsin-River Falls, River Falls, Wisconsin (Jun 1992)  
University of Alberta, Edmonton, Alberta (Jun 1991)  
SUNY-Morrisville, Morrisville, New York (Jun 1990)

#### Agriculture Consortium of Texas

Texas State University, San Marcos (Apr 2015)  
Texas Tech University, Lubbock (Apr 2012)

Texas A&M University, College Station (Apr 2008)  
Texarkana College, Texarkana (Sep 2007)  
Abilene Christian University, Abilene (Apr 2007)  
Coastal Bend College, Beeville (Sep 2006)  
West Texas A&M University, Canyon (Apr 2006)  
Sam Houston State University, Huntsville (Apr 2005)  
Tarleton State University, Stephenville (Apr 2004)  
Texas State University, San Marcos (Apr 2003)  
Sul Ross State University, Alpine (Mar 2000)  
Texas Tech University, Lubbock (Mar 1999)  
Tarleton State University, Stephenville (Oct 1994)  
Abilene Christian University, Abilene (Oct 1993)  
Sul Ross State University, Alpine (Oct 1991)

Team-Based Learning Collaborative

Albuquerque, New Mexico (Mar 2016)  
St. Petersburg, Florida (Mar 2015)  
Ft. Worth, Texas (Mar 2014)

American Peanut Research and Education Society

Clearwater, Florida (Jul 2016)  
Charleston, South Carolina (Jul 2015)  
San Antonio, Texas (Jul 2014)  
Young Harris, Georgia (Jul 2013)  
San Antonio, Texas (Jul 2011)  
Oklahoma City, Oklahoma (Jul 2008)  
Savannah, Georgia (Jul 2006)  
San Antonio, Texas (Jul 2004)  
Tampa Bay, Florida (Jul 2003)  
Raleigh-Durham, North Carolina (Jul 2002)  
Mobile, Alabama (Jul 2000)  
Savannah, Georgia (Jul 1999)  
Norfolk, Virginia (Jul 1998)  
San Antonio, Texas (Jul 1997)  
Orlando, Florida (Jul 1996)  
Tulsa, Oklahoma (Jul 1994)  
Huntsville, Alabama (Jul 1993)  
Norfolk, Virginia (Jul 1992)  
San Antonio, Texas (Jul 1991)  
Stone Mountain, Georgia (Jul 1990)  
Winston-Salem, North Carolina (Jul 1989)  
Tulsa, Oklahoma (Jul 1988)

Sam Houston State University

Texas Alternative Agriculture Producers Forum (Jun 2014)  
CHSS Teaching Conference (Aug 2012, Aug 2013, Aug 2014, Aug 2015, Aug 2016)



Orientation to Research at SHSU (Oct 2012)  
Basics of Grant Writing (Sep 2012)  
New Faculty Investment (Aug 2012)  
Sanderson Farm Summer Intern Presentations, College Station (Aug 2012)

Abilene Christian University

Faculty Summer Institute- Active Learning with Chuck Bonwell (Jun 2005)  
Teaching and Learning Styles Think Tank (Feb 2005, Apr 2005)  
Congress to Campus (Mar 2005)  
Active Learning Workshop- Breakfast/Luncheon with Chuck Bonwell (Feb 2005)  
New Faculty Mentoring- Various Speakers (Sep 2004, Jan 2005, Mar 2005)  
ePortfolio Focus Group (Nov 2004)  
A&E Faculty Development/Educational Survey Trip, Honduras (Aug 2004)  
Faculty Summer Institute- Integrating Faith and Learning in the Classroom with Al Haley (Jun 2004)  
Writing Intensive Instructors with Dr. Nancy Shankle (Nov 2002)  
Introduction to Web Publishing (May 2002)  
Colleague Support Team (Feb 2002, Jan 2003, Apr 2003)  
Introduction to Blackboard (Sep 2001)  
Faculty Renewal Leave Report by Dr. Dan Brannan (Sep 2001)  
Scholarship of Teaching and Learning- Mark McCallon (Apr 2001)  
Responding to Student Writing (Mar 2001)  
Scholarship of Teaching and Learning: Laurie Richlin Videoconference (Mar 2001)  
Active Learning Workshop with Mel Silberman (Feb 2001)  
Scholarship of Teaching and Learning Videoconference (Nov 2000)  
Faculty Renewal Leave Report by Dr. Doug Foster (Nov 2000)  
Scholarship of Teaching and Learning (Sep 2000)  
Dee Fink with ACU Colleague Support Team (1998)  
Conflict Resolution in Christian Organizations Seminar, Abilene Christian University and Pepperdine University. Dallas, Texas (May 1998)  
Michaelsen Teaching Seminar on Using Learning Teams (Apr 1996)

Agricultural and Applied Economics Association

Washington, DC (Aug 2014)  
San Antonio, Texas (Aug 1996)  
Manhattan, Kansas (Aug 1991)  
Knoxville, Tennessee (Jul 1988)  
Reno, Nevada (Aug 1986)

Southern Agricultural Economics Association

Ft. Worth, Texas (Feb 1991)

Western Agricultural Economics Association

Manhattan, Kansas (Jul 1987)

American Peanut Council

Albany, Georgia (Mar 2000)  
Atlanta, Georgia (Mar 1995)  
Dallas, Texas (Dec 1994)  
Dallas, Texas (Dec 1992)  
San Diego, California (Apr 1989)  
Atlanta, Georgia (Aug 1988)

#### Vision 2020 Conference

Tarleton State University, Stephenville (Apr 1999)  
Texas A&M University, College Station (Oct 1998)  
Tarleton State University, Stephenville (Oct 1997)  
Corpus Christi (Mar 1997)

#### Southern Region Ag Teaching Symposium

Texas A&M University, College Station (Oct 1998)

#### Miscellaneous Conferences

Community Engagement: What Does it Mean and Why Does it Matter? Texas Tech University System Community Engagement Conference, College of Outreach and Distance Education (Mar 2009)  
StrengthsQuest Educator Training, Gallup, Omaha, Nebraska (Jun 2007)  
Consortium of Agricultural Programs at Independent Colleges and Universities, Abilene, Texas (Nov 1996)  
1989 Beltwide Cotton Production Research Conference, Nashville, Tennessee (Jan 1989)  
1988 Beltwide Cotton Production Research Conference, New Orleans, Louisiana (Jan 1988)  
Agricultural Economics Association of Georgia, Albany, Georgia (Jun 1989)  
1988 Georgia Peanut Tour, Albany, Georgia (Aug 1988)  
International Agricultural Conference, Athens, Georgia (Dec 1987)  
Georgia Association of County Agricultural Agents, Savannah, Georgia (Dec 1987)  
Georgia Extension Conference, Atlanta, Georgia (Nov 1987)  
Golden Peanut Company, Results Improvement Team Training, Stephenville, Texas (Feb 1993)

## **SCHOLARLY PRODUCTIVITY**

Professional choices, the associated expectations and personal interests have generated my record of scholarly productivity. Though refereed journal articles are limited in number, I was fortunate to discover other ways of contributing to the advancement of knowledge. I am proud of these contributions.

#### **Dissertation**

Mills, Foy D., Jr. 1988. Marketing Strategies Available To Cattle Producers-An Analysis and Comparison of Hedging and Options. Dissertation Abstracts International. 1988.

#### **Journal Articles**

Barnes, Kenneth R., Foy D. Mills, Jr., L. A. Wolfskill, Shyam S. Nair, Jason R. Franken and Doug R. Ulrich. 2016. White-tailed Deer Semen Auction Data: A Hedonic Analysis. Texas

Journal of Agriculture and Natural Resources. Accepted for publication in 2016 volume of the TJANR.

Roucan-Kane, Maud, Foy D. Mills, Jr., L. A. Wolfskill and Mary York. 2013. How do Texas Conventional and Organic Producers Differ in their Perceptions of Barriers to Organic Production? Texas Journal of Agriculture and Natural Resources. 26:56-67.

[http://www.tarleton.edu/Departments/txjanr/Volumes/Vol%2026%20-%202013/TblofCont\\_Vol26.html](http://www.tarleton.edu/Departments/txjanr/Volumes/Vol%2026%20-%202013/TblofCont_Vol26.html)

Roucan-Kane, Maud, Foy D. Mills, Jr. and L. A. Wolfskill. 2012. Giving Panache to Your Classes: The Use of Documentaries, Videos and Video-Clips. Journal of Information Systems Technology and Planning (JISTP). 5(13):69-76.

Williams, Debbie, Doug Foster, Bo Green, Paul Lakey, Raye Lakey, Foy Mills, Jr. and Carol Williams. 2003. Effective Peer Evaluation in Learning Teams. To Improve the Academy: Resources for Faculty, Instructional, and Organizational Development. 22:251-267.

Mills, Foy D., Jr. and Kary Mathis. 1989. Economic Impacts of High Oleic Sunflower Production in the Texas High Plains. Texas Journal of Agriculture and Natural Resources. 3:6-8.

Mills, Foy D., Jr. 1988. Futures Options to Protect Deficiency Payments and Idled Acres under the 1985 Farm Bill: A Case from U.S. Cotton Production. Journal of the American Society of Farm Managers and Rural Appraisers. 52:61-65.

### **Anthology (Invited)**

Mills, Foy D., Jr. 2004. Counsel by the Tractor. In College Faith 2, ed. Ronald Alan Knott, 114-115. Berrien Springs, MI: Andrews University Press.

### **Conference Proceedings Papers**

McKnight, Brackston, Nair, Shyam S., L. A. Wolfskill and **Foy D. Mills Jr.** 2017. Optimal Crop Choice and Water Allocation in Texas High Plains. Proceedings of the 2016 Beltwide Cotton Conference. Dallas, Texas, Jan 4-6. Submission process underway

Undergraduate Research

Nair, Shyam S., **Foy D. Mills Jr.** and L. A. Wolfskill. 2017. Agricultural Land Use Change in the US Cotton Belt. Proceedings of the 2016 Beltwide Cotton Conference. Dallas, Texas, Jan 4-6. Submission process underway

Barnes, Kenneth R., Jason R. Franken, L. A. Wolfskill, Shyam S. Nair, Foy D. Mills, Jr. and Doug R. Ulrich. 2016. White-tailed Deer Semen Auction Data: A Hedonic Analysis.

Proceedings of the Southern Agricultural Economics Association's 2016 Annual Meetings, Antonio, Texas, February 6-9. Published in AgEcon Search. Paper available at

<http://purl.umn.edu/230022>

Nair, Shyam S., Foy D. Mills, Jr., Kelsey Powers and Benjamin Kresta. 2016. Land Use for Cotton in Corn Dominated Northern Plains of Texas: Trends and Drivers. Proceedings of the 2016 Beltwide Cotton Conference. New Orleans, LA. January 5-7, 547-551.

Nair, Shyam S., Foy D. Mills, Jr., Benjamin Kresta and Kelsey Powers. 2016. Drivers of Land Use Change in the Southern High Plains of Texas. Proceedings of the 2016 Beltwide Cotton Conference. New Orleans, LA. January 5-7, 552-556.

Dangerfield, Coleman W. Jr. and Foy D. Mills, Jr. 1990. TOBVALUE: A Computer Publication. Proceedings of the 3rd International Conference on Computers in Agricultural Extension Programs. 430-435.

Westberry, George O. and Foy D. Mills, Jr. 1989. Georgia Cotton: More Cotton - More Gins? 1989 Beltwide Cotton Production Research Conferences Proceedings, Cotton Economics and Marketing Conference, 471-473.

Mills, Foy D., Jr. and George Westberry. 1989. Georgia Cotton: A New Direction and Its Impact. 1989 Beltwide Cotton Production Research Conferences Proceedings, Cotton Economics and Marketing Conference, 466-470.

Mills, Foy D., Jr. 1988. Futures Options to Manage Price Risk Associated with Cotton Program Participation. 1988 Beltwide Cotton Research Conference Proceedings, 431-434.

### **Monographs**

Franke, Michael, Kim Franke and Foy D. Mills, Jr. 2001. Row Spacing Effects on Peanut Kernel Quality. Research Report for Texas Peanut Producers Board. In cooperation with Robert Lemons, Texas Agricultural Extension Service.

Franke, Michael, Kim Franke and Foy D. Mills, Jr. 2001. Irrigation Management Effects on Peanut Kernel Quality. Research Report for Texas Peanut Producers Board. In cooperation with Mike Schubert and Dana Porter, Texas Agricultural Experiment Station.

Schubert, A.M., W.M. Lyle, J.W. Keeling, F.D. Mills, Jr., and J.F. Farris. Peanut Irrigation Studies at AG-CARES, Lamesa, Texas, 1995. 1996. Dawson County 1995 Annual Report, Agricultural Complex for Advanced Research and Extension Systems, Texas Agricultural Experiment Station, 24-32.

Mills, Foy D., Jr. 1991. AGRB 430- Commodity Markets Syllabus, Exams and Discussion. In Futures and Options Course Outlines, Problems Sets, and Exams, Turner, Steven C., compiler. Division of Agricultural Economics, The University of Georgia, 645-672.

Mills, Foy D., Jr. 1991. Citation on high-oleic sunflowerseed production/marketing feasibility in Texas High Plains. In Inventory of Non-Traditional Agricultural Commodity Activities in the Southern Region, Plath, Joel C. and Harry Matthews, editors. Southern Rural Development Center, 110.

Mills, Foy D., Jr. 1989. Installation Costs of Belt Screen Systems: U.S. Peanut Buying Points. Peanut Quality Enhancement Project Report, National Peanut Council, 16-17.

Mills, Foy D., Jr. 1989. Value of Shelled Peanuts: Sheller/Manufacturer Viewpoint. Peanut Quality Enhancement Project Report, National Peanut Council, 16-17.

### **Extension Publications/Reports**

Mills, Foy D., Jr. 1990. BELTCOST. Computer Program No. AE006. Cooperative Extension Service, The University of Georgia, College of Agriculture.

Westberry, George O. and Foy D. Mills, Jr. 1990. GINCOST. Computer Program No. AE003. Cooperative Extension Service, The University of Georgia, College of Agriculture.

Mills, Foy D., Jr. and Coleman W. Dangerfield, Jr. 1990. QUOTAValue. Computer Program No. AE002. Cooperative Extension Service, The University of Georgia, College of Agriculture.

Mills, Foy D., Jr. and Coleman W. Dangerfield, Jr. 1990. TOBACCOValue. Computer Program No. AE018. Cooperative Extension Service, The University of Georgia, College of Agriculture.

Mills, Foy D., Jr. 1989. 1989 Cotton Economic Outlook. 1989 Georgia Cotton Research/Extension Report. The University of Georgia, Cooperative Research-Extension Publication, 3:3.

Mills, Foy D., Jr. and John A. Baldwin. 1989. Results of Peanut Quality Enhancement Project. Special Release.

Mills, Foy D., Jr. 1989. Peanut Situation and Outlook 1989. 1989 Georgia Peanut Research/Extension Report. The University of Georgia, Cooperative Research-Extension Publication, 3:2-5.

Mills, Foy D., Jr. 1989. Peanut Contracts. 1989 Georgia Peanut Research/Extension Report. The University of Georgia, Cooperative Research-Extension Publication, 3:6-8.

Crawford, Johnny L., William R. Lambert, W. E. Seigler, Steven Brown, Foy D. Mills, Jr. and Steven C. Hodges. 1989. 1988 Cotton Production Package. Special Report Cooperative Extension Service, The University of Georgia, College of Agriculture, Tifton, Georgia.

Givan, William D., Foy D. Mills, Jr., and Coleman W. Dangerfield, Jr. 1988. South Georgia 1989 Crop Enterprise Cost Analysis. Miscellaneous Publication 27-N, Cooperative Extension Service, The University of Georgia, College of Agriculture.

Givan, William D., Foy D. Mills, Jr., and Coleman W. Dangerfield, Jr. 1988. South Georgia 1989 Crop Enterprise Cost Analysis. Miscellaneous Publication 27-S, Cooperative Extension Service, The University of Georgia, College of Agriculture.

Baldwin, John A., John P. Beasley, Jr., Sam Thompson and Foy D. Mills, Jr. 1988. Kylar on Peanuts-1988. Agronomy Release No. 64-88.

Westberry, George O. and Foy D. Mills, Jr. 1988. Economic Feasibility and Impacts of Establishing a Cotton Gin in Decatur County, Georgia. Special Report, Cooperative Extension Service, The University of Georgia, College of Agriculture, Tifton, Georgia.

Crawford, Johnny L., William R. Lambert, W. E. Seigler, Steven Brown, Foy D. Mills, Jr., Steven C. Hodges, and William D. Givan. 1988. 1988 Cotton Production Package. Special Report, Cooperative Extension Service, The University of Georgia, College of Agriculture, Tifton, Georgia.

### **Media Review**

Mills, Foy D., Jr. 1990. Instructional Media, Content Panel Member for Fall Color in the Landscape. NACTA Journal. XXXIV(4):56.

### **Presentations**

#### Invited Workshops

Mills, Foy D., Jr., Kyle W. Ferrell, Lisa L. Orgler and Holly S. Bender. 2015. Team-Based Learning (TBL) “Flips” the Classroom: We’ve Been “Flipping” for Years. Invited Workshop at the 61<sup>st</sup> Annual NACTA/DOCE Conference, Athens, Georgia, Jun 16-20.

Mills, Foy D., Jr. and Kyle W. Ferrell. 2015. Facilitating and Evaluating High-Performing Teams: Tools to Enhance Undergraduate Instruction. Invited Workshop at the 14<sup>th</sup> Annual TBLC Conference, St. Petersburg, Florida, Mar 5-7.

Abstract- Proceedings of the 14<sup>th</sup> Annual TBLC Conference

Bacon, Kevin, James McKenna, Foy D. Mills, Jr. and Michael D. Mullins. 2010. AASCARR and NACTA. Invited Workshop- Panelist at the 56<sup>th</sup> Annual NACTA/SERD Conference, State College, Pennsylvania, Jun 22-25.

Mills, Foy D., Jr., Robert Stephenson, Bonnie Walker, Prasanta Kalita and Jeannette Moore. 2009. NACTA Teaching Awards- 2009. Invited Workshop at the 55<sup>th</sup> Annual NACTA/SERD Conference, Stillwater, Oklahoma, Jun 16-19.

#### Invited Symposia

Lamb, Marshall C., W. Don Shurley, Foy D. Mills, Jr. and Blake Brown. 1992. Regional Peanut Production Costs, Production History, and Market Structure: Profitability and Advantage. Presentation as part of Economic Forces Impacting The U.S. Peanut Industry Symposium, American Peanut Research and Education Society Meeting, Norfolk, Virginia, Jul 7-10.

Abstract- 1992 Proceedings of the American Peanut Research and Education Society. 24:53

Mills, Foy D., Jr. 1991. Establishing and Maintaining a Teaching Network: The Example of a Futures and Options Course – A Non-Land Grant and NACTA Perspective. Organized

Symposium, American Agricultural Economics Association Meeting, Kansas State University, Manhattan, Kansas, Aug 4-7.

Abstract- American Journal of Agricultural Economics. 73(5):1525

Mills, Foy D., Jr., panel participant, Peter Barton Hutt, moderator. Science for Responsible Regulation: Food Safety and Quality. Focus 1988, Future Opportunities and Challenges Unique to Science, A Symposium Honoring The USDA Food and Agricultural Sciences National Needs Graduate Fellows, Washington, DC, Apr 18-19, 1988.

#### Invited Oral

Ferrell, Kyle W., Shyam S. Nair, L.A. Wolfskill, Bethany D. Whitten and Foy D. Mills, Jr. 2015. Influence of Assessment Criteria on Peer Evaluation Grade in Undergraduate Team-Based Learning Classrooms. Invited Oral Presentation at the 14th Annual TBLC Conference, St. Petersburg, Florida, Mar 5-7.

Mills, Foy D., Jr. 2008. Retaining the Best: Blue Ribbon Presentation. Invited speaker at the 54<sup>th</sup> Annual NACTA/SERD Conference, Logan, Utah, Jun 11-13.

Blakeslee, Sara, Wes Crawford, Waymon Hinson, Foy D. Mills, Jr. and Edward J. Robinson. 2007. The Prophets, to Jesus, to the 21<sup>st</sup> Century: Injustice and the Church's Engagement. Presentation at the 90<sup>th</sup> Annual ACU Lectureship, Abilene, Texas, Sep 19.

Mills, Foy D., Jr. 1998. Diversity in Pedagogy: Blue Ribbon Presentation. Invited speaker at the 44<sup>th</sup> Annual NACTA Conference, Wenatchee, Washington, Jun 21-24.

#### Selected Oral

Mills, Foy D., Jr., Powers, Kelsey L., L. A. Wolfskill, Shyam S. Nair and Danhong Chen. 2017. Does Team Cohesiveness Impact Student Performance in a Team-Based Learning Setting? Presentation at the 16th Annual TBLC Conference, Orlando, Florida, Mar 2-4.

Abstract- <http://www.teambasedlearning.org/2017-abstracts-oral-round-table-presentations/>

Wolfskill, L. A., Foy D. Mills, Jr., Shyam S. Nair, Danhong Chen and Kelsey L. Powers. 2017. Influence of Targeted Instruction Post-RAT on Individual and Team Performance in a Team-Based Learning Course. Presentation at the 16th Annual TBLC Conference, Orlando, Florida, Mar 2-4.

Abstract- <http://www.teambasedlearning.org/2017-abstracts-oral-round-table-presentations/>

Mills, Foy D., Jr., Shyam S. Nair, Chris L. Butts, Ronald B. Sorensen, Marshall C. Lamb and William J. Pearce. 2016. Growing Degree Days, Harvest Dates and Peanut Quality Attributes. Presentation at the 2016 Annual Meeting of the American Peanut Research and Education Society, Clearwater, Florida, Jul 12-14.

Abstract- 2016 Proceedings of the American Peanut Research and Education Society, Inc., 48:38

Nair, Shyam S., L. A. Wolfskill, Foy D. Mills, Jr. and Jaclyn Robinson. 2016. Team Cohesiveness and Its Influence on Student Performance in Team-Based Learning. Presentation at the 62<sup>nd</sup> Annual NACTA Conference, Mānoa, Hawai'i, Jun 21-24.

Abstract- NACTA Journal. 60(Supplement 1):30

Mills, Foy D., Jr., L. A. Wolfskill, Shyam S. Nair and Jaclyn Robinson. 2016. A Pre-Post Perspective on Individual and Team Scores in a Team-Based Learning Course. Presentation at the 62<sup>nd</sup> Annual NACTA Conference, Mānoa, Hawai'i, Jun 21-24.

Abstract- NACTA Journal. 60(Supplement 1):34

Wolfskill, Art, Shyam S. Nair and Foy D. Mills, Jr. 2016. Does Team-Based Learning Influence Grade Distribution? Presentation at the 15th Annual TBLC Conference, Albuquerque, New Mexico, Mar 3-5.

Wolfskill, Art, Shyam S. Nair and Foy D. Mills, Jr. 2016. Grade Inflation in Team-Based Learning: Must it be a Statistical Artifact? Presentation at the 15th Annual TBLC Conference, Albuquerque, New Mexico, Mar 3-5.

Barnes, Kenneth, Jason Franken, Shyam S. Nair, Foy D. Mills, Jr., L. A. Wolfskill and Doug Ullrich. 2016. White-tailed Deer Semen Auction Data: A Hedonic Analysis. Presentation at the 2016 Southern Agricultural Economics Association Annual Meeting, San Antonio, Texas, Feb 6-9.

Nair, Shyam S., Ronald B. Sorensen, Foy D. Mills, Jr., Tyler W. Kelch and Claudia P. Martinez. 2015. An Economic Comparison of Three Irrigation Systems in a Crop Rotation including Peanuts. Presentation at the 2015 Annual Meeting of the American Peanut Research and Education Society, Charleston, South Carolina, Jul 14-16.

Abstract- 2015 Proceedings of the American Peanut Research and Education Society, Inc., 47:39

Presentation nominated for Bailey Award as best paper

Wolfskill, L. A., Bethany D. Whitten, Kyle W. Ferrell, Shyam S. Nair and Foy D. Mills, Jr. 2015. Describing Students in a Team-Based Learning Context. Presentation at the 61<sup>st</sup> Annual NACTA/DOCE Conference, Athens, Georgia, Jun 16-20.

Abstract- NACTA Journal. 59(Supplement 1):41

Mills, Foy D., Jr., Honora G. Jackson Roe and Kathryn E. Weber. 2014. Consolidation and Concentration in the U.S. Peanut Industry. Presentation at the 2014 Annual Meeting of the American Peanut Research and Education Society, San Antonio, Texas, Jul 8-10.

Abstract- 2014 Proceedings of the American Peanut Research and Education Society, Inc., 46:60

Presentation nominated for Bailey Award as best paper

Wolfskill, L. A., John Mann II and Foy D. Mills, Jr. 2014. Infusing Learning into a Campus Recruiting Event. Presentation at the 60<sup>th</sup> Annual NACTA/DOCE Conference, Bozeman, Montana, Jun 25-28.



Abstract- NACTA Journal. 58(Supplement 1):22

Ferrell, Kyle W., Ashley Maxwell, Foy D. Mills, Jr., Mark Anderson and Jessica L. Francis. 2014. Agricultural Literacy and Student Policy Preferences. Presentation at the 60<sup>th</sup> Annual NACTA/DOCE Conference, Bozeman, Montana, Jun 25-28.

Abstract- NACTA Journal. 58(Supplement 1):25

Mullins-Santiago, Michelle, Foy D. Mills, Jr. and L. A. Wolfskill. 2013. A Strategic Process to Increase Student Engagement. Presentation at the 59<sup>th</sup> Annual NACTA/DOCE Conference, Blacksburg, Virginia, Jun 25-29.

Abstract- NACTA Journal. 57(Supplement 1):67

Roucan-Kane, Maude, L. A. Wolfskill and Foy D. Mills, Jr. 2012. A Day in the Life of a Manager: A Project used in a Food and Agribusiness Management Class. Presentation at the 2012 Clute Conference, Rome, Italy, Jun 6-8, 2012.

Abstract- Proceedings of the 2012 Clute Conference

Mills, Foy D., Jr. 2012. From Food, Inc. to Farm Bill: Do Students Perceive the Nuances? Do Definitions Matter? Presentation at the 58<sup>th</sup> Annual NACTA/DOCE Conference, River Falls, Wisconsin, Jun 26-29.

Abstract- NACTA Journal. 56(Supplement 1):48

Ferrell, Kyle W., Foy D. Mills, Jr. and Brenna D. Ellison. 2012. Agricultural and Environmental Sciences Students' Views of U.S. Food and Agricultural Policy. Presentation at the 58<sup>th</sup> Annual NACTA/DOCE Conference, River Falls, Wisconsin, Jun 26-29.

Abstract- NACTA Journal. 56(Supplement 1):20

Roucan-Kane, Maud, Foy D. Mills, Jr. and L. A. Wolfskill. 2012. Giving Panache to Your Classes: The Use of Documentaries, Videos and Video-Clips. Presentation at the Intellectbase Academic Conference, San Antonio, Texas, Apr 12-14.

Abstract- Proceedings of the 2012 Intellectbase Academic Conference

Nicodemus, Michael and Foy D. Mills, Jr. 2010. Engagement among Agricultural and Environmental Sciences Students: Results of Three Years of Strengths-based Education. Presentation at the 56<sup>th</sup> Annual NACTA/SERD Conference, State College, Pennsylvania, Jun 22-25.

Abstract- NACTA Journal. 54(2):5

McInturff, Cason, Florah Mhlanga, Emmett Miller and Foy D. Mills, Jr. 2009. Students Performance and Reflection on a Study Abroad Program in a Developing Country. Presentation at the 55<sup>th</sup> Annual NACTA/SERD Conference, Stillwater, Oklahoma, Jun 16-19.

Abstract- NACTA Journal. 53(2):83

Gallaher, Kent, Foy D. Mills, Jr. and Brenna Ellison. 2008. Engagement, Self-Efficacy and Retention among Agricultural and Environmental Sciences Students: Preliminary Implications

of Incorporating StrengthsQuest™. Presentation at the 54<sup>th</sup> Annual NACTA/SERD Conference, Logan, Utah, Jun 11-13.

Abstract- NACTA Journal. 52(2):81-82

Brokaw, B. E., Florah N. Mhlanga and Foy D. Mills, Jr. 2008. The Challenges of Retaining Students in Animal Sciences. Presentation at the 54<sup>th</sup> Annual NACTA/SERD Conference, Logan, Utah, Jun 11-13.

Abstract- NACTA Journal. 52(2):83

Foy D. Mills, Jr. 2008. Re-envisioning Programs in Agricultural and Environmental Sciences: Implications for Recruiting and Retention in a Changing Environment. Presentation at the 54<sup>th</sup> Annual NACTA/SERD Conference, Logan, Utah, Jun 11-13.

Abstract- NACTA Journal. 52(2):87

Gallaher, Kent and Foy D. Mills, Jr. 2007. The Interdisciplinary Expansion of a Baccalaureate Environmental Science Program: Preliminary Outcomes. Presentation at the 53<sup>rd</sup> Annual NACTA/SERD Conference, Champaign, Illinois, Jun 20-22.

Abstract- NACTA Journal. 51(2):79

Mills, Foy D., Jr. 2006. Development, Implementation and Assessment of an Experimental Economics Active Learning Classroom Module. Presentation at the 52<sup>nd</sup> Annual NACTA/SERD Conference, Vancouver, British Columbia, Canada, Jun 18-20.

Abstract- NACTA Journal. 50(2):72

Nutter, Forrest W. Jr. and Foy D. Mills, Jr. 1990. Cost/Benefit Comparison of a Weather-based Fungicide Scheduling Program Versus a Calendar Spray Program to Control Late Leafspot of Peanut. Presentation at the Annual Meeting of the American Phytopathological Society and the Canadian Phytopathological Society, Grand Rapids, Michigan, Aug 4-8.

Abstract- Phytopathology. 80:989

Mills, Foy D., Jr. 2003. Professorial Struggle with a Course in Food and Fiber Marketing: The Journey. Presentation at the 49<sup>th</sup> Annual NACTA Conference, San Luis Obispo, California, Jun 19-21.

Abstract- NACTA Journal. 47(4):71

Mills, Foy D., Jr. 2001. International Agricultural Trade: Developing a Framework for Student Learning. Presentation at the 47<sup>th</sup> Annual NACTA Conference, Saskatoon, Saskatchewan, Canada, Jun 20-23.

Abstract- NACTA Journal. 45(3):15

Mills, Foy D., Jr. 2000. Can We Talk? Economic Considerations of Why Peanut People Often Disagree.” Presentation at the 2000 American Peanut Research and Education Society Meeting, Mobile, Alabama, Jul 11-13.

Abstract- 2000 Proceedings of the American Peanut Research and Education Society. 32:45

Foster, Doug, Bo Green, Paul Lakey, Raye Lakey, Foy Mills, Jr., Carol Williams and Debbie Williams. 1999. Colleague Support Teams: A Faculty-Initiated Peer Coaching/Evaluation Model. Presentation at the 45<sup>th</sup> Annual NACTA Conference, Blacksburg, Virginia, Jun 20-23.

Abstract- NACTA Journal 43(2):8

Foster, Doug, Bo Green, Paul Lakey, Raye Lakey, Foy Mills, Jr., Carol Williams and Debbie Williams. 1999. Why, when and how to conduct student peer evaluations in learning teams: an interdisciplinary exploration. Presentation at the 1999 National Conference on Higher Education, Washington, D.C., Mar 21-24.

Abstract- Proceedings of the National Conference on Higher Education

Schubert, A. Michael and Foy D. Mills, Jr. 1998. Responses of Florunner Peanut to Irrigation Practices in the Texas Southern High Plains. Presentation at the 1998 American Peanut Research and Education Society Meeting, Norfolk, Virginia, Jul 8-10.

Abstract- 1998 Proceedings of the American Peanut Research and Education Society. 30:45

Mills, Foy D., Jr. and A. Michael Schubert. 1998. Response of Florunner Peanut to Late Season Application of Nitrogen Fertilizer in the Texas Southern High Plains. Presentation at the 1998 American Peanut Research and Education Society Meeting, Norfolk, Virginia, Jul 8-10.

Abstract- 1998 Proceedings of the American Peanut Research and Education Society. 30:45

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Mills, Foy D., Jr., B. E. Brokaw and W. Robert McKelvain. 1991. Metro/Non-Metro Distribution of Agricultural Alumni at a Private, Liberal Arts University: Implications for Leadership Development. Presentation at the 37<sup>th</sup> Annual NACTA Conference, Edmonton, Alberta, Canada, Jun 16-19.

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Mills, Foy D., Jr. 1988. Futures Options to Manage Price Risk Associated with Cotton Program Participation. Presentation at the 1988 Beltwide Cotton Research Conference, New Orleans, Louisiana, Jan 3-8.

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Abstract- Western Journal of Agricultural Economics. 12:236

### Posters

Nair, Shyam S., Foy D. Mills, Jr., L. A. Wolfskill and Danhong Chen. 2017. Agricultural Land Use Trends and Drivers in the Northern and Southern High Plains of Texas. Poster presentation at the 2017 Southern Agricultural Economics Association Annual Meeting, Mobile, Alabama, Feb 4-7. Accepted

McKnight, Brackston, Nair, Shyam S., L. A. Wolfskill and Foy D. Mills Jr. 2017. Optimal Crop Choice and Water Allocation in Texas High Plains. Poster presentation at the 2017 Beltwide

Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, Dallas, Texas, Jan 4-6.

Nair, Shyam S., Foy D. Mills Jr. and L. A. Wolfskill. 2017. Agricultural Land Use Change in the US Cotton Belt. Poster presentation at the 2017 Beltwide Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, Dallas, Texas, Jan 4-6.

Wolfskill, L.A., Shyam S. Nair and Foy D. Mills, Jr. 2016. Innovative Use of GoogleDocs™ to Engage High School and University Students in Experiential Learning using a Simulation Game. Poster presentation at the 62<sup>nd</sup> Annual NACTA Conference, Mānoa, Hawai'i, Jun 21-24.

Abstract- NACTA Journal. 60(Supplement 1):115

Mills, Foy D., Jr., Shyam S. Nair and Art Wolfskill. 2016. Group Tests and the Tragedy of the Commons. Poster presentation at the 15<sup>th</sup> Annual TBLC Conference, Albuquerque, New Mexico, Mar 3-5.

Laqua, Kyle A., Shyam S. Nair and Foy D. Mills, Jr. 2016. Shaping Future Agriculturalists: Does Agricultural Literacy and Demographic Background Influence Student Views about Farm Policy? Poster presentation at the 2016 Southern Agricultural Economics Association Annual Meeting, San Antonio, Texas, Feb 6-9.

Abstract/poster published in AgEcon Search. Available at <http://purl.umn.edu/229954>

Nair, Shyam S., Foy D. Mills Jr., Benjamin Kresta and Kelsey Powers. 2016. Drivers of Land Use Change in Southern High Plains of Texas. Poster presentation at the 2016 Beltwide Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, New Orleans, Louisiana, Jan 5-7.

Nair, Shyam S., Foy D. Mills, Jr., Kelsey Powers and Benjamin Kresta. 2016. Land Use for Cotton in Corn Dominated Northern High Plains of Texas: Trends and Drivers. Poster presentation at the 2016 Beltwide Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, New Orleans, Louisiana, Jan 5-7.

Beverly, Marcy M., Stanley F. Kelley, Foy D. Mills, Jr. and Sharon Frey. 2015. Change in Student Values after Completing an Academic Community Engagement Course. Poster Presentation at the 61<sup>st</sup> Annual NACTA/DOCE Conference, Athens, Georgia, Jun 16-20.

Abstract- NACTA Journal. 59(Supplement 1):80

Ferrell, Kyle W., Shyam S. Nair, L.A. Wolfskill, Bethany D. Whitten and Foy D. Mills, Jr. 2015. Influence of Assessment Criteria on Peer Evaluation Grade in Undergraduate Team-Based Learning Classrooms. Poster Presentation at the 14<sup>th</sup> Annual TBLC Conference, St. Petersburg, Florida, Mar 5-7.

Abstract- Proceedings of the 14<sup>th</sup> Annual TBLC Conference

Mills, Foy D., Jr., Shyam S. Nair and Kyle W. Ferrell. 2015. Consequence of Using Grade Point Average as a Criteria in Team Formation. Poster Presentation at the 14<sup>th</sup> Annual TBLC Conference, St. Petersburg, Florida, Mar 5-7.

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Whitten, Bethany D., L.A. Wolfskill, Kyle W. Ferrell, Shyam S. Nair and Foy D. Mills, Jr. 2015. Preliminary Measurement of Student Receptivity to Team-Based Learning in an Undergraduate Agricultural Business Program. Poster Presentation at the 14th Annual TBLC Conference, St. Petersburg, Florida, Mar 5-7.

Abstract- Proceedings of the 14<sup>th</sup> Annual TBLC Conference

Ferrell, Kyle W. and Foy D. Mills, Jr. 2014. Peer Evaluation: Developing an Instrument for Effective Feedback. Presentation at the 60<sup>th</sup> Annual NACTA/DOCE Conference, Bozeman, Montana, Jun 25-28.

Abstract- NACTA Journal. 58(Supplement 1):90-91  
2<sup>nd</sup> place- Graduate Student Poster Competition

Ferrell, Kyle W., Foy D. Mills, Jr. and Thomas Sosebee. 2014. Peer Evaluation: Development of an Efficient Tool for Effective Feedback. Poster Presentation at the 13th Annual TBLC Conference, Fort Worth, Texas, Mar 6-8.

Abstract- Proceedings of the 13<sup>th</sup> Annual TBLC Conference  
Recognized as outstanding poster in Innovation Track

Mills, Foy D., Jr., Doug Foster, Paul Lakey and Debbie Williams. 2014. Colleague Support Team: Building a Faculty Learning-Team. Poster Presentation at the 13th Annual TBLC Conference, Fort Worth, Texas, Mar 6-8.

Abstract- Proceedings of the 13<sup>th</sup> Annual TBLC Conference

Lane, Robert A., Foy Mills and Mark Anderson. 2013. Effectiveness and Economic Feasibility of Two Liquid Alkalizers in a Bermudagrass Hay Pasture. Poster presentation at the American Society of Agronomy Convention, Tampa, Florida, Nov 5.

Abstract- Proceedings of the 2013 American Society of Agronomy Convention

Brokaw, B. E. and Foy D. Mills, Jr. 1990. Faculty Development and Evaluation: The Role of the Visiting Committee. Poster Presentation at the 36<sup>th</sup> Annual NACTA Conference, Morrisville, New York, Jun 17-20.

Abstract- NACTA Journal. XXXIV(3):19

Undergraduate and Graduate Mentored Research Presentations (non-peer reviewed)

Robinson, Jaclyn, Foy D. Mills, Jr., L. A. Wolfskill and Shyam S. Nair. 2016. The Effects of Team Instruction on Scores in a Team-Based Learning Course. Poster presentation at the SHSU Undergraduate Research Symposium, Apr 23.

Abstract- The Ninth Annual SHSU Undergraduate Research Symposium

Howell, Ashley, Bonnie Hughes, Sydney Cospers, Foy D. Mills, Jr. and Shyam S. Nair. 2016. Impact of Harvest Dates on Peanut Quality Attributes. Poster presentation at the 3<sup>rd</sup> Annual Woodlands Center Research Symposium, Apr 9.

Abstract- Proceedings of the 3<sup>rd</sup> Annual Woodlands Center Research Symposium. 34

Long, John, Rush Herrington, Casey Krahn, Foy D. Mills, Jr. and Shyam S. Nair. 2016. Changes in Recommended Planting Dates and its Impact on Peanut Quality Attributes. Presentation at the 3<sup>rd</sup> Annual Woodlands Center Research Symposium, Apr 9.

Abstract- Proceedings of the 3<sup>rd</sup> Annual Woodlands Center Research Symposium. 22  
Undergraduate Research

Najvar, Mitchell, Cade Staton, Dylan Pugh, Shyam S. Nair and Foy D. Mills, Jr. 2016. Agricultural Land Use Change in Texas: Trends and Drivers. Poster presentation at the 3<sup>rd</sup> Annual Woodlands Center Research Symposium, Apr 9.

Abstract- Proceedings of the 3<sup>rd</sup> Annual Woodlands Center Research Symposium. 34

Powers, Kelsey, Benjamin Kresta, Shyam S. Nair, and Foy D. Mills, Jr. 2016. Comparison of Land Use Change Drivers between the Corn-Dominated Northern High Plains and the Cotton-Dominated Southern High Plains of Texas. Presentation at the 3<sup>rd</sup> Annual Woodlands Center Research Symposium, Apr 9.

Abstract- Proceedings of the 3<sup>rd</sup> Annual Woodlands Center Research Symposium. 24  
Undergraduate Research

Barnes, Kenneth R., Foy D. Mills, Jr., Shyam S. Nair, L. A. Wolfskill, Jason R. Franken and Doug R. Ulrich. 2016. What's the Point (Worth): A Hedonic Analysis of Whitetail Semen Auction Data? Poster presentation at the 6<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium, Stephenville, Texas, Mar 31.

Abstract- Proceedings of the 6<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium. 1  
First Place Poster

Laqua, Kyle, Shyam S. Nair and Foy D. Mills, Jr. 2016. A Longitudinal Study of Agricultural Literacy and Farm Policy Perspectives among Undergraduate Students in Agricultural Sciences. Poster presentation at the 6<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium, Stephenville, Texas, Mar 31.

Abstract- Proceedings of the 6<sup>th</sup> Annual Agricultural Consortium of Texas. 9  
Third Place Poster

Long, John, Rush Herrington, Casey Krahn, Foy D. Mills, Jr. and Shyam S. Nair. 2016. Changes in Recommended Planting Dates and its Impact on Peanut Quality Attributes. Poster presentation at the 6<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium, Stephenville, Texas, Mar 31.

Abstract- Proceedings of the 6<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium. 11

Barnes, Kenneth, Jason Franken, Doug Ullrich, Christopher Stewart and Foy Mills, Jr. 2015. A Hedonic Analysis of Whitetail Semen Auction Data. Poster Presentation at the Agricultural Consortium of Texas 5th Annual Research Symposium, San Marcos, Texas, Apr 2.

Abstract- Proceedings of the 5<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium. 6

Kelch, Tyler W., Claudia P. Martinez, Shyam S. Nair, Ronald B. Sorensen and Foy D. Mills, Jr. 2015. An Economic Comparison of Shallow Subsurface Drip, Deep Subsurface Drip, and Center Pivot Irrigation Systems in South Georgia for a Repeated Five-Year Crop Rotation. Poster Presentation at the Agricultural Consortium of Texas 5th Annual Research Symposium, San Marcos, Texas, Apr 2 and the SHSU Undergraduate Research Symposium, Apr 26.

Abstract- Proceedings of the 5<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium. 7; The Eighth Annual SHSU Undergraduate Research Symposium. 43

Laqua, Kyle A., Shyam S. Nair, Foy D. Mills, Jr. and Kyle W. Ferrell. 2015. Shaping Future Agriculturalists: Does Agricultural Literacy and Demographic Background Influence Student Views about Farm Policy? Poster Presentation at the Agricultural Consortium of Texas 5th Annual Research Symposium, San Marcos, Texas, Apr 2.

Abstract- Proceedings of the 5<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium. 8

Ferrell, Kyle W. and Foy D. Mills, Jr. 2014. Peer Evaluation: Developing an Instrument for Effective Feedback. Presentation at the 2014 Sam Houston State University Graduate Research Exchange, Huntsville, Texas, Mar 11.

Jackson Roe, Honora G., Kathryn E. Weber and Foy D. Mills, Jr. 2014. Straight from the Peanut Gallery: Consolidation and Concentration in the U.S. Peanut Industry. Poster Presentation at the Agricultural Consortium of Texas 4<sup>th</sup> Annual Research Symposium, Nacogdoches, Texas, Apr 2 and the SHSU Undergraduate Research Symposium, Apr 26. Abstract- Proceedings of the 4<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium; The Seventh Annual SHSU Undergraduate Research Symposium. 48

Recognized as outstanding poster (ACT)  
Undergraduate research

Ferrell, Kyle W., Ashley Maxwell, and Foy D. Mills, Jr. 2014. Student Policy Preferences: How do Students Enrolled in Introductory Agricultural Science Courses View Farm Policy and USDA Budget Allocations. Poster Presentation at the Agricultural Consortium of Texas 4<sup>th</sup> Annual Research Symposium, Nacogdoches, Texas, Apr 2.

Abstract- Proceedings of the 4<sup>th</sup> Annual Agricultural Consortium of Texas Research Symposium

Ferrell, Kyle W., Foy D. Mills, Jr. and Brenna D. Ellison. 2012. U.S. Farm Policy and USDA Expenditures: ACU Student Preferences Relative to the National Electorate. Poster Presentation at the Second Annual Agricultural Consortium of Texas Research Symposium, Lubbock, Texas, Apr 5.

Abstract- Proceedings of the Second Annual Agricultural Consortium of Texas Research Symposium. 16

Recognized as outstanding poster

Ferrell, Kyle W., Foy D. Mills, Jr. and Brenna D. Ellison. 2012. U.S. Farm Policy and USDA Expenditures: ACU Student Preferences Relative to the National Electorate. Presentation at the 2012 ACU Undergraduate Research Festival, Abilene, Texas, Apr 2.



Abstract- Proceedings ACU Undergraduate Research Festival

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- Mills, Foy D., Jr. Contracting Paying Off? Georgia Cotton. (June 21, 1989):1-2.
- Mills, Foy D., Jr. 1988 Peanut Supply: Its Implications in 1989. Peanut Pointers. 160(1989):6.
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- Mills, Foy D., Jr. Peanut Situation and Outlook 1989. Peanut Pointers. 158(1989):4-5.
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- Mills, Foy D., Jr. Cotton Price Increases During Harvest? Georgia Cotton. (October 25, 1988):1.
- Mills, Foy D., Jr. Drought and Low Prices! Georgia Cotton. (September 14, 1988):1-3.
- Mills, Foy D., Jr. 1987-88 Peanut Consumption. Peanut Pointers. 157(1988):1.
- Mills, Foy D., Jr. Cotton Plantings; Supply and Demand Estimates; 1989 Cotton Program. Georgia Cotton. (August 2, 1988):1-3.
- Mills, Foy D., Jr. Weather Market; World Acreage and Production. Peanut Pointers. 154(1988):1-2.
- Mills, Foy D., Jr. Peanut Planting Intentions and Implications. Peanut Pointers. 153(1988):1.

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Mills, Foy D., Jr. Market Prices, Loan Premiums, Discounts and Differentials. Georgia Cotton. (May 20, 1988):1-3.

Mills, Foy D., Jr. Cotton Prices-World Effect. Georgia Cotton. (April 27, 1988):1.

Mills, Foy D., Jr. Cotton Planting Intentions and Implications. Georgia Cotton. (April 8, 1988):1.

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Mills, Foy D., Jr. Peanut Crop, Contracting, and Price Update. Peanut Pointers. 151(1988):12.

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Mills, Foy D., Jr. Deficiency Payment and Cotton Program Summary. Georgia Cotton. (November 18, 1987):1.

### **Proprietary Reports**

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DeShazo, David, Jack Davis and Foy D. Mills, Jr. 2016. 2016 Peanut Seed Evaluation Index (2015 Crop Year). Research report for J.M. Smucker Co. and JLAI.

Mills, Foy D., Jr. and David DeShazo. 2016. Southwest Crop Characterization- 2015. Research report for J.M. Smucker Co., Golden Peanut Company and JLAI. Modified report for The Hershey Company.

DeShazo, David and Foy D. Mills, Jr. 2016. Southeast Crop Characterization- 2015. Research report for J.M. Smucker Co., Golden Peanut Company and JLAI. Modified reports for The Hershey Company.

Davis, Jack, David DeShazo and Foy D. Mills, Jr. 2015. 2015 Peanut Seed Evaluation Index (2014 Crop Year). Research report for J.M. Smucker Co., Olam-McCleskey Mills, Birdsong Peanut Company and JLAI.

Mills, Foy D., Jr. and David DeShazo. 2015. Southwest Crop Characterization- 2014. Research report for J.M. Smucker Co., Golden Peanut Company and JLAI. Modified reports for Hershey and Kraft-Planters.

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Pearce, William, Foy D. Mills, Jr. and Janey Campbell. 2012. Characterization of the Southeast Growing Region, Crop Year- 2012. Research report for J.M. Smucker Co., Golden Peanut Company and JLAI. Modified reports for Hershey and Kraft-Planters.

Pearce, William, Foy D. Mills, Jr. and Janey Campbell. 2012. Characterization of the VC Growing Region, Crop Year- 2012. Research report for Kraft-Planters, Birdsong Peanut and JLAI.

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Franke, Kim and Foy D. Mills, Jr. 2003. Characterization of Southwest Peanuts by Production Sub-region, 2003. Research Report for J.M. Smucker Co., Golden Peanut Company and J. Leek Associates.

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Mills, Foy D., Jr. 1995. Skins Slippage in Southwest Peanuts: Preliminary Report. Research report, M&M/Mars.

Mills, Foy D., Jr., James M. Leek, Sonya Leek and Dirk Lindsey. 1995. West Texas Harvest Project, 1994: Results and Implications. Research report, Golden Peanut Co. and Procter & Gamble – JIF.

Mills, Foy D., Jr. Southwest Peanut Crop Assessment. In a Nutshell. J. Leek Associates, Inc. 1(May-Dec 1994).

Mills, Foy D., Jr., James M. Leek and Dirk Lindsey. 1994. Characterization of Southwest Peanuts, 1993: Results and Implications. Research report, Golden Peanut Co. and Procter & Gamble – JIF.

Mills, Foy D., Jr. and James M. Leek. 1994. West Texas Harvest Project, 1993: Results and Implications. Research report, Golden Peanut Co. and Procter & Gamble – JIF.

Mills, Foy D., Jr. and James M. Leek. 1993. Characterization of Southwest Peanuts, 1992: Results and Implications. Research report, Golden Peanut Co. and Procter & Gamble - JIF.

Mills, Foy D., Jr. Southwest Peanut Crop Assessment. Peanut Quality Counts. J. Leek Associates, Inc. 1(May-Dec 1993).

Mills, Foy D., Jr. and James M. Leek. 1992. Characterization of Southwest Peanuts, 1992: Overview. Research report, Nestle.

Mills, Foy D., Jr. and James M. Leek. 1992. Characterization of Southwest Peanuts, 1992: Preliminary Data Analysis. Research report, Golden Peanut Company.

Mills, Foy D., Jr. 1992. Characterization of Southwest Peanuts, 1992: Preliminary Data Analysis. Executive Officers and Southwest Management, Golden Peanut Company.

Mills, Foy D., Jr. 1991. Southwest Peanut Production: Specific Emphasis- Texas High Plains: Research report, J. Leek Associates.

### **Popular Press**

Mills, Foy D., Jr. Southwest Peanut Industry Trends. The Peanut Grower. 3(July 1992):16.

Mills, Foy D., Jr. and Forrest W. Nutter, Jr. Late Leafspot Control: Can the Costs Be Reduced? The Peanut Grower. 3(May 1991):36.

Mills, Foy D., Jr. and Forrest W. Nutter, Jr. That Dirty Ring! The Peanut Grower. 3(April 1991):48-49.

Mills, Foy D., Jr. A Look at Additional Peanut Contracts: The Runner/Virginia Trade-Off. The Peanut Grower. 2(March 1990):46-47.

Mills, Foy D., Jr. and Coleman W. Dangerfield, Jr. Trading Peanut Quota. The Peanut Grower. 2(February 1990):26, 28.

Dangerfield, Coleman W. Jr. and Foy D. Mills, Jr. Tobacco: Program Helps Locate Maximum Quota Value. Southeast Farm Press. 17(January 17, 1990):17.

Mills, Foy D., Jr. The When, Where And How Of Pricing Peanuts. Southeastern Peanut Farmer. 27(June 1989):5B.

Mills, Foy D., Jr. Costs Of The Peanut Quality Enhancement Project: The Dust Begins To Settle? The Peanut Grower. 1(June 1989):14-15.

Mills, Foy D., Jr. Don't Miss Cotton Price Opportunity By Organizing Market Plan Too Late. Southeast Farm Press. 16(June 7, 1989):24-25&31.

Mills, Foy D., Jr. Check Out The Instructions For Best Results. Southeastern Peanut Farmer. 27(May 1989):2C.

Mills, Foy D., Jr. POP Goes The Payment. Progressive Farmer Cotton Edition. (May 1989):Cotton-16.

Mills, Foy D., Jr. Planting Intentions and the Slothful Market. Southeastern Peanut Farmer. 27(April 1989):5B.

Mills, Foy D., Jr. Additional Cotton Program Producer Questions Noted. Southeast Farm Press. 16(March 8, 1989):29, 39.

Mills, Foy D., Jr. What's Ahead For '89 Peanuts? Georgia Farmer. 7(March 1989):13.

Mills, Foy D., Jr. Quality Enhancement Project: Just the Facts! Southeastern Peanut Farmer. 27(February 1989):3B.

Mills, Foy D., Jr. Surveys: Do They Tell Us Anything? Southeastern Peanut Farmer. 27(November-December 1988):5.

Mills, Foy D., Jr. Peanut Vine Removal May Not Pay. Southeast Farm Press. 15(October 5, 1988):4.

Mills, Foy D., Jr. Predictions! Predictions! Southeastern Peanut Farmer. 27(September 1988):3.

Mills, Foy D., Jr. Prepare To Have Voice In Peanut Policy. Southeast Farm Press. 15(August 10, 1988):24.

Mills, Foy D., Jr. Peanut Quality Draws Consumer Look. Southwest Farm Press. 15(August 4, 1988):12, 22.

Mills, Foy D., Jr. Understanding the Screening Process. Southeastern Peanut Farmer. 26(June 1988):4B.

Mills, Foy D., Jr. Workgroup Seeks Higher Peanut Quality. Southeast Farm Press. 15(June 22, 1988):24.



Mills, Foy D., Jr. Peanut Quality- How Important Is It? Southeastern Peanut Farmer. 26(May 1988):2C.

Mills, Foy D., Jr. Production Shifts Bring More Southeast Cotton. Southeast Farm Press. 15(May 25, 1988):10.

Mills, Foy D., Jr. Peanut Belt-Screener Aims to Boost Quality. Southeast Farm Press. 15(May 18, 1988):24, 31.

Mills, Foy D., Jr. Peanut Quality Draws Consumer Look. Southeast Farm Press. 15(April 20, 1988):10, 11.

Mills, Foy D., Jr. Worldwide Cotton Figures Keep Growers Guessing. Southeast Farm Press. 15(April 13, 1988):9, 33.

Mills, Foy D., Jr. Quota Peanuts: Contract Not Always Best Tool. Southeast Farm Press. 15(April 6, 1988):16, 33.

Mills, Foy D., Jr. World Peanut Trends. Southeastern Peanut Farmer. 26(April, 1988):2C-3C.

Mills, Foy D., Jr. Peanut Price Should Stay Above Support. Southeast Farm Press. 15(February 24, 1988):15.

Mills, Foy D., Jr. Georgia Returns To Cotton Both Program And Wildcat. Southeast Farm Press. 15(February 10, 1988):15, 18.

### **Web Press**

Interviewed/quoted in Does an Ag College Need an Ag Name? by David Epstein. Inside Higher Education, Aug 22, 2005. [www.insidehighered.com/news/2005/08/22/ag](http://www.insidehighered.com/news/2005/08/22/ag).

### **Professional Seminars and Industry Meetings**

Mills, Foy D., Jr. What do you want to be when you grow up- A University Professor? 2<sup>nd</sup> Annual Career Conference- Huntsville Intermediate School, Huntsville, Texas, Nov 2016.

Mills, Foy D., Jr. Lead with your Strengths. Invited Workshop at the 2016 Annual Sam Houston State University Registrar's Office Retreat, The Woodlands, Texas, Oct 2016.

Mills, Foy D., Jr. Peanut 101-2016. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2016.

Mills, Foy D., Jr. 2016 US Peanut Crop Update. Peanut and Nut Butter Food Safety Summit, Atlanta, Georgia, Sep 2016.

Mills, Foy D., Jr. U.S. Peanut Crop Quality Characterization- 2015. Presentation to The Hershey Company Technical Center Staff, Ingredient Procurement and Market Brand Leaders, Hershey, Pennsylvania, Feb 2016.

Mills, Foy D., Jr. What do you want to be when you grow up- A University Professor? 1<sup>st</sup> Annual Career Conference- Huntsville Intermediate School, Huntsville, Texas, Nov 2015.

Mills, Foy D., Jr. Peanut 101-2015. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2015.

Mills, Foy D., Jr. Overview of US and Global Peanut Supply, and Characterization of the US Crop. Presentation to J.M. Smucker Co. Research and Development Group, and Procurement Team (via conference call), Lexington, Kentucky, Aug 2015.

Mills, Foy D., Jr. Technical Writing – Is it so technical? Presentation to ENGL 3330- Introduction to Technical Writing (Dr. Bruce Chabot), two class sections, Sam Houston State University, Feb 2015.

Mills, Foy D., Jr. U.S. Peanut Crop Quality Characterization- 2014. Presentation to Hershey Technical Center Staff, Ingredient Procurement and Market Brand Leaders, Hershey, Pennsylvania, Jan 2015.

Mills, Foy D., Jr. U.S. Peanut Crop Quality Characterization- 2014. Presentation to Kraft-Planters Plant Leadership Team and Quality Assurance Team, Ft. Smith, Arkansas, Jan 2015.

Mills, Foy D., Jr. Technical Writing – Is it so technical? Presentation to ENGL 3330- Introduction to Technical Writing (Dr. Bruce Chabot), Sam Houston State University, Nov 2014.

Mills, Foy D., Jr. Peanut 101-2014. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2014.

Mills, Foy D., Jr. Perspectives from Social Science Research and Interface with the Physical Sciences. Presentation to AGRI 6350- Research Methodology (Dr. Mark Anderson), Sam Houston State University, Mar 2014.

Mills, Foy D., Jr. U.S. Peanut Crop Quality Characterization- 2013. Presentation to Hershey Technical Center Staff and Market Brand Leaders, Hershey, Pennsylvania, Jan 2014.

Mills, Foy D., Jr. U.S. Peanut Crop Quality Characterization- 2013. Presentation to Kraft-Planters Plant Leadership Team and Quality Assurance Team, Ft. Smith, Arkansas, Dec 2013.

Mills, Foy D., Jr. Problem Identification, “Why,” Experimental Design and Choosing Assessment Instruments in Strengths-Based Education. Invited presentation to Office of Student Organizations, Luther College, on-line, Oct 2013.

Mills, Foy D., Jr. Research in Strengths- An Example. Invited presentation to Strengths School CSS 400, on-line, Oct 2013.

Mills, Foy D., Jr. and David DeShazo. Peanut 101-2013. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2013.

Mills, Foy D., Jr. Introduction to Strengths. Invited presentation to Alpha Omega Academy Faculty In-Service—Faculty Development, Huntsville, Texas, Aug 2013.

Mills, Foy D., Jr. An International Perspective on Strategic Positioning. SKYPE presentation to Agri-Food Strategic Management Course (Dr. Brenna Ellison), University of Illinois, Apr 2013.

Mills, Foy D., Jr. and William Pearce. 2012 Peanut Crop Review and Implications for 2013. Presentation to Kraft/Planters Plant Leadership Team, Research and Development and Quality Assurance Team, Ft. Smith, Arkansas, Jan 2013.

Mills, Foy D., Jr., William Pearce and Janey Campbell. 2012 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff and Market Brand Leaders, Hershey, Pennsylvania, Dec 2012.

Mills, Foy D., Jr., William Pearce and Janey Campbell. Peanut 101-2012. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2012.

Mills, Foy D., Jr., William Pearce and Janey Campbell. 2011 Peanut Crop Review and Implications for 2012. Presentation to Kraft/Planters Plant Leadership Team, Ft. Smith, Arkansas, Feb 2012.

Mills, Foy D., Jr., William Pearce and Janey Campbell. 2011 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff, Hershey, Pennsylvania, Dec 2011.

Mills, Foy D., Jr., William Pearce and Janey Campbell. Peanut 101-2011. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2011.

Mills, Foy D., Jr., William Pearce and Janey Campbell. 2010 Peanut Crop Review and Implications for 2011. Presentation to Kraft Senior Management Team- Planters Nut Division, East Hanover, New Jersey, Mar 2011.

Mills, Foy D., Jr. and Lissa Gilliam. 2010 SW Crop Characterization. Presentation to Golden Peanut Company SW Procurement Team, Brownfield, Texas, Feb 2011.

Pearce, William and Foy D. Mills, Jr. 2010 SE Crop Characterization. Presentation to Golden Peanut Company SE Procurement Team, Albany, Georgia, Feb 2011.

Mills, Foy D., Jr., William Pearce and Janey Campbell. 2010 Peanut Crop Review and Implications for 2011. Presentation to Kraft-Planters Plant Leadership Team, Ft. Smith, Arkansas, Jan 2011.

Mills, Foy D., Jr., Samuel Clark, Janey Campbell and Marcella Arline. 2010 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff, Hershey, Pennsylvania, Dec 2010.

Mills, Foy D., Jr. and William Pearce. Peanut 101 Revisited. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2010.

Mills, Foy D., Jr. and William Pearce. Peanut 101. Presentation to Sr.-VP Quality Assurance and Marketing Team for J.M. Smucker Co. and JLA USA officers, Albany, Georgia, May 2010.

Pearce, William, Foy D. Mills, Jr., Mike Jackson and Janey Campbell. U.S. Peanut Crop Characterization Report- Potential Processing Impacts. Presentation to Kraft-Planters, Ft. Smith, Arkansas, March 2010.

Mills, Foy D., Jr. Peanut Economics and U.S. Farm Policy. Briefing for Al Yeagley, Vice President, Industry and Government Affairs, J.M. Smucker Co., Jun 2009.

Mills, Foy D., Jr. and James M. Leek. JLA: In a Nutshell. Presentation to Food Safety Net Services, San Antonio, Texas, Mar 2009.

Mills, Foy D., Jr. Are Peanut Farmers Recession Proof? Presentation to Executive Team from J.M. Smucker Co., President of Golden Peanut Co. and President of J.R. James Brokerage, Albany, Georgia, Jan 2009

Cowart, Darlene and Foy D. Mills, Jr. Peanut 101. Presentation to J.M. Smucker Co. Procurement and Quality Assurance Team, Albany, Georgia, Oct 2008.

Foy D. Mills, Jr. Down on the Farm- Assumptions through 2015. Presentation to JLA Global Officers and Board of Advisors, Austin, Texas, Jan 2008.

Foy D. Mills, Jr. ACU A&E Today. Invited speaker to Abilene Farm and Ranch Club, Abilene Chamber of Commerce and Taylor County Extension Service Joint Program, Abilene, Texas, Nov 2007.

Franke, Michael and Foy D. Mills, Jr. Peanut 101. Presentation to J.M. Smucker Co. Procurement and Quality Assurance Team, Albany, Georgia, Oct 2007.

Mills, Foy D., Jr. Making the Dismal Science a Little Less Dismal: Engaging Undergraduates Using an Experimental Economics Active Learning Module. Invited Presentation to TAMU Agricultural Economics Faculty, College Station, Texas, May 2007.

Dillman, David, Waymon Hinson and Foy D. Mills, Jr. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2007.

Coburn, Tim, David Dillman, Foy D. Mills, Jr. and Kitty Wasemiller. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2006.

Cowart, Darlene, Michael Franke, Foy D. Mills, Jr. and Ralph Yoder. Future of the U.S. Peanut Industry. Presentation to J.M. Smucker Co. Executive Leadership, Albany, Georgia, Feb 2006.

Coburn, Tim, Foy D. Mills, Jr., Nancy Shankle and Kitty Wasemiller. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Feb 2005.

Franke, Michael and Foy D. Mills, Jr. Future Directions in Southwest Peanut Production. Presentation to Golden Peanut Co.- Corporate, Atlanta, Georgia, May 1, 2003.

Mills, Foy D., Jr. 2002 Farm Bill Implications: Peanuts. Presentation to J.M. Smucker Co., Lubbock, Texas, Oct 29-30, 2003.

Mills, Foy D., Jr. Review of Sandwich Digger Research, 1994-1996. Presentation to Golden Peanut Co.- Southwest, Lubbock, Texas, Dec 15, 2003.

Mills, Foy D., Jr. and Debbie Williams, May Faculty Institute-Learning Teams, Presentation to Selected ACU Participants, ACU Adam's Center for Teaching Excellence, Abilene, Texas, May 2003.

Foster, Doug, Bo Green, Paul Lakey, Raye Lakey, Foy D. Mills, Jr., Carol Williams and Debbie Williams. Learning Teams: Get a JumpStart with the Basics, Presentation to Selected ACU Participants, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2003.

Mills, Foy D., Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to J.M. Smucker Co.-JIF, Brownfield, Texas, Nov 6, 2002.

Mills, Foy D., Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to Percy Dalton's Famous Peanut Company Limited (England), Brownfield, Texas, Oct 16, 2002.

Mills, Foy D., Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to Kraft Foods- Snacks and Planters Division, East Hanover, New Jersey, Sep 26, 2002.

Mills, Foy D., Jr. Southwest Peanut Production Systems and Future Potential. Invited speaker for M&M/Mars Research and Development Group, Albany, Georgia, Aug 5, 1999.

Colleague Support Team. Come Fill My Cup: Becoming Better Teachers. ACU Faculty Pre-Session Conference, Abilene, Texas, Aug 18, 1998.

Mills, Foy D., Jr. Southwest Peanut Systems and the International Economic Picture. Invited speaker for Peanut Production Workshop sponsored by Security State Bank, Littlefield, Texas, Apr 16, 1998.

Mills, Foy D., Jr. Changing Economic Conditions in the Peanut Industry. Invited speaker, Texas Agricultural Extension Service Professional Training Conference, Texas 4-H Center, Brownwood, Texas, Mar 27, 1997.

Mills, Foy D., Jr. The Southwest Peanut Industry: Changes, Research and Implications. Presentation to representatives from ARNUS (Argentine Agribusiness Association), Lamesa, Texas, Sep 1996.

Mills, Foy D., Jr. Sandwich Digger and Impact on Peanut Quality. Presentation to Oklahoma peanut industry representatives, Eakly, Oklahoma, Aug 1996.

Mills, Foy D., Jr. Factors Impacting Southwest Peanut Characteristics. Planters Lifesavers Co., Ft. Smith, Arkansas, May 25-27, 1994.

Mills, Foy D., Jr. Economic Summary-Taylor County. Texas Agricultural Extension Service, Taylor County, Extension Long Range Program Meeting, Abilene, Texas, Mar 29, 1990.

Dangerfield, Coleman W. Jr. and Foy D. Mills, Jr. TOBVALUE: A Computer Publication. 3<sup>rd</sup> International Conference on Computers in Agricultural Extension Programs, Orlando, Florida, Jan 31, 1990.

Mills, Foy D., Jr. Installation Costs of Belt Screen Systems: U.S. Peanut Buying Points. Peanut Quality Enhancement Project, National Peanut Council Annual Meeting, San Diego, California, Apr 4-7, 1989.

Mills, Foy D., Jr. Value of Shelled Peanuts: Sheller/Manufacturer Viewpoint. Peanut Quality Enhancement Project, National Peanut Council Annual Meeting, San Diego, California, Apr 4-7, 1989.

Westberry, George O. and Foy D. Mills, Jr. Georgia Cotton: More Cotton-More Gins? 1989 Beltwide Cotton Economics and Marketing Conference, Nashville, Tennessee, Jan 3-6, 1989.

Mills, Foy D., Jr. and George O. Westberry. Georgia Cotton: A New Direction and Its Impact. 1989 Beltwide Cotton Economics and Marketing Conference, Nashville, Tennessee, Jan 3-6, 1989.

Mills, Foy D., Jr. Futures Options to Manage Price Risk Associated with Cotton Program Participation. 1988 Beltwide Cotton Production Research Conference, New Orleans, Louisiana, Jan 4-7, 1988.

### **University of Georgia Extension Presentations**

Mills, Foy D., Jr. Soybean Marketing Strategies. ABAC/CES/CPES Soybean Short Course, Tifton, Georgia, Feb 24, 1989.

Mills, Foy D., Jr. Peanut Planning Strategies. ABAC/CES/CPES Peanut Short Course, Tifton, Georgia, Feb 14, 1989.

Mills, Foy D., Jr. 1989 Peanut and Cotton Management/Outlook. CES Ag Outlook and Opportunities--A Conference for SW Georgia Ag Lenders, Albany, Georgia, Jan 17, 1989.

Mills, Foy D., Jr. 1989 Peanut and Cotton Outlook. ABAC/CES Farm Management and Marketing Short Course, Tifton, Georgia, Dec 1, 1988.

Mills, Foy D., Jr. Today's Market-An Update on the '88 Crop. Georgia Peanut Tour--Producing the Future Peanut, Plains, Georgia, Sep 1, 1988.

Mills, Foy D., Jr. Peanut Marketing: Domestic Outlook. ABAC/CES/CPES Peanut Short Course, Tifton, Georgia, Feb 16, 1988.

Beasley, John P. Jr. and Foy D. Mills, Jr. Production Efficiency and Marketing. 1988 Georgia Peanut Commission Peanut Farm Show--Extension Workshop, Albany, Georgia, Jan 22, 1988.

Mills, Foy D., Jr. Developing Marketing Objectives. ABAC/CES Farm Management and Marketing Short Course, Tifton, Georgia, Dec 1, 1987.

### **TV/Video**

Mills, Foy D., Jr. with Michelle Casas. Boll Weevil Eradication Legislation Impact in Texas. Evening News Feature, KTXS-TV. January 25, 1993.

Mills, Foy D., Jr. with Steve Davis. Texas High Plains Agriculture: Expectations for the 21st Century. Evening News Series Segment, KAMC-TV. November 8, 1991.

Mills, Foy D., Jr. with James Wong. The Changing Soviet Union and Impacts on Big Country Agriculture. Evening News Feature, KTXS-TV. August 26, 1991.

Mills, Foy D., Jr. with Jimmy Lee. Contracting, Support Price Differentials and Competitiveness. First Saturday-Georgia Peanut Commission, SE-TV. May 30, 1989.

Mills, Foy D., Jr. with Gil Patrick. Positive Price Trends: Peanuts and Cotton. Today in Georgia, WALB-TV. May 10, 1989.

Mills, Foy D., Jr. with John Harrell. Peanut Planting Intentions. Georgia Sunrise, GPTV. April 24, 1989.

Mills, Foy D., Jr. with Jimmy Lee. Peanut Quality Enhancement Project. First Saturday-Georgia Peanut Commission, SE-TV. January 24, 1989.

Mills, Foy D., Jr. with Gil Patrick. Peanut Support Price and Stock. Today in Georgia, WALB-TV. January 22, 1989.

Mills, Foy D., Jr. with John Harrell. Peanut Prices. Georgia Sunrise, GPTV. January 10, 1989.

Mills, Foy D., Jr. with Artis Ford. Peanut Issues: Short-Term, Long-Term. Georgia Sunrise, GPTV. January 8, 1989.

Mills, Foy D., Jr. with Artis Ford. 50/92-What To Do? Georgia Sunrise, GPTV. January 8, 1989.

Mills, Foy D., Jr. with Artis Ford. Peanut Outlook. Georgia Sunrise, GPTV. December 7, 1988.

Mills, Foy D., Jr. with Artis Ford. Cotton Outlook. Georgia Sunrise, GPTV. December 7, 1988.

Mills, Foy D., Jr. with Gil Patrick. Current and Expected Cotton Situation in Georgia. Today in Georgia, WALB-TV. November 16, 1988.

Mills, Foy D., Jr. with Robert Hydrick. Drought Implications for South Georgia. Evening News Feature, WALB-TV. August 9, 1988.

Mills, Foy D., Jr. with Jimmy Lee. Peanut Situation. First Saturday-Georgia Peanut Commission, SE-TV. July 25, 1988.

Mills, Foy D., Jr. with Gil Patrick. Peanut Quality and the PQEP. Today in Georgia, WALB-TV. June 2, 1988.

Mills, Foy D., Jr. with Jimmy Lee. Peanut Marketing and Quality Update. First Saturday-Georgia Peanut Commission, SE-TV. May 25, 1988.

Mills, Foy D., Jr. with John Harrell. Peanut Planting Intentions. Georgia Sunrise, GPTV. April 6, 1988.

Mills, Foy D., Jr. with Jimmy Lee. Peanut Market Outlook. First Saturday-Georgia Peanut Commission, SE-TV. March 21, 1988.

Mills, Foy D., Jr. with Joe Courson. Peanut Prices and Contracting. Georgia Sunrise, GPTV. February 19, 1988.

### **Radio**

Mills, Foy D., Jr. with Cal McCaury. 1990 ACU Agricultural Field Day. KVRP Radio, Haskell. April 3, 1990.

Mills, Foy D., Jr. with Ken Tanner. Peanut Market Situation and Contract Deadline. Peanut Radio Network, SE-Radio. July 12, 1989.



Mills, Foy D., Jr. The Upcoming Release of Peanut Quota Valuation Computer Program. Extension Radio Tape X-413. July 12, 1989.

Mills, Foy D., Jr. The Effects of International Events on Cotton Market Prices. Tape X-411. June 14, 1989.

Mills, Foy D., Jr. 1989 Peanut Support Price Differentials. Extension Radio Tape X-410. May 31, 1989.

Mills, Foy D., Jr. with Ray Wilkinson. Peanut Pricing/Contracting Activity. Peanut Radio Network, SE-Radio. May 23, 1989.

Mills, Foy D., Jr. with Ray Wilkinson. Cotton Prices Change Direction. Cotton Radio Network, SE-Radio. May 23, 1989.

Mills, Foy D., Jr. with Gene Ragan. Changes in the Cotton Market. DuPont Bug Report, SE-Radio. May 22, 1989.

Mills, Foy D., Jr. with Gene Ragan. Consider Cotton Pricing Opportunities. DuPont Bug Report, SE-Radio. May 22, 1989.

Mills, Foy D., Jr. 1989 Peanut Planting Intentions. Extension Radio Tape X-407. April 19, 1989.

Mills, Foy D., Jr. 1989 Support Price Update for Peanuts. Extension Radio Tape X-403. February 22, 1989.

Mills, Foy D., Jr. Details on the 50/92 Program for Cotton. Extension Radio Tape X-402. February 8, 1989.

Mills, Foy D., Jr. Details on the 1989 Peanut Program and Prices. Extension Radio Tape X-402. February 8, 1989.

Mills, Foy D., Jr. with Ray Wilkinson. Peanut Situation. Peanut Radio Network, SE-Radio. January 24, 1989.

Mills, Foy D., Jr. 1989 Peanut Poundage Quota Update. Extension Radio Tape X-399. December 21, 1988.

Mills, Foy D., Jr. with Eddie McGriff, Decatur Co. Ext. Dir. Cotton Situation. On The Farm, Decatur Co.-Radio. December 16, 1988.

Mills, Foy D., Jr. Added Provisions for the 1989 Cotton Program. Extension Radio Tape X-398. December 14, 1988.

Mills, Foy D., Jr. 1989 Cotton Program Provisions. Extension Radio Tape Release, X-396. November 16, 1988.

Mills, Foy D., Jr. with Eddie McGriff, Decatur Co. Ext. Dir. Cotton Harvest Price Situation. On The Farm, Decatur Co.-Radio. October 25, 1988.

Mills, Foy D., Jr. Updated Crop Reports on Peanuts and Cotton. Extension Radio Tape Release, X-394. October 19, 1988.

Mills, Foy D., Jr. Peanut Market Forecast. Extension Radio Tape Release, X-392. September 21, 1988.

Mills, Foy D., Jr. with Ray Wilkinson. Current Peanut Market. Peanut Radio Network, SE-Radio. September 6, 1988.

Mills, Foy D., Jr. with Ray Wilkinson. Current Cotton Market. Cotton Radio Network, SE-Radio. September 6, 1988.

Mills, Foy D., Jr. Getting Started on the 1989 Cotton Program. Extension Radio Tape Release, X-390. August 24, 1988.

Mills, Foy D., Jr. Selling Beans Now. Extension Audio Tape Release. July 18, 1988.

Mills, Foy D., Jr. Cotton Weather Market Update. Extension Radio Tape Release, X-386. June 29, 1988.

Mills, Foy D., Jr. with Gene Ragan. Cotton Market Situation. DuPont Bug Report, SE-Radio. June 20, 1988.

Mills, Foy D., Jr. with Gene Ragan. Cotton Price Expectations. DuPont Bug Report, SE-Radio. June 20, 1988.

Mills, Foy D., Jr. Alternatives and Implications of the Peanut Aflatoxin Issue. Extension Radio Tape Release, X-384. June 1, 1988.

Mills, Foy D., Jr. with Curtis Hatcher. Peanut Quality-Concerns and Costs. AMPS/National Peanut Hotline. May 26, 1988.

Mills, Foy D., Jr. with Curtis Hatcher. Peanut Quality-Consumer Reaction. AMPS/National Peanut Hotline. May 25, 1988.

Mills, Foy D., Jr. Peanut Quality-The Aflatoxin Issue. Extension Radio Tape Release, X-383. May 18, 1988.

Mills, Foy D., Jr. Peanut Acreage-Planting Intentions. Extension Audio Tape Release. May 6, 1988.

Mills, Foy D., Jr. Peanut Decision Making Tools for 1988. Extension Radio Tape Release, X-381. April 20, 1988.

Mills, Foy D., Jr. 1988 Cotton Planting Intentions. Extension Radio Tape Release, X-380. April 6, 1988.

Mills, Foy D., Jr. 1988 Cotton Program Update. Extension Radio Tape Release, X-376. February 10, 1988.

Mills, Foy D., Jr. 1988 Peanut Support Levels and Contracting. Extension Radio Tape Release, X-375. January 27, 1988.

Mills, Foy D., Jr. Program and Price Changes for Cotton in 1988. Extension Radio Tape Release, X-375. January 27, 1988.

Mills, Foy D., Jr. with Ray Wilkinson. Peanut Contracts and Pricing. Peanut Radio Network, SE-Radio. January 22, 1988.

Mills, Foy D., Jr. with Ray Wilkinson. Cotton Situation. Cotton Radio Network, SE-Radio. January 6, 1988.

Mills, Foy D., Jr. with Ray Wilkinson. Peanut Outlook. Peanut Radio Network, SE-Radio. January 6, 1988.

Mills, Foy D., Jr. 1988 Peanut Market Outlook. Extension Radio Tape Release, X-373. December 23, 1987.

Mills, Foy D., Jr. Cotton and Other Bright Spots. Extension Radio Tape Release, Farmers in Transition. December 17, 1987.

## **Grants, Contracts and Consulting**

Pursuing grants is an education in itself, some funded, several not funded. As a department chair, I supported/assisted new faculty in grant writing, rather than actively pursuing them myself. Below are those grants where I was a principal or co-principal investigator. I have also reviewed and supported numerous grant submissions by other faculty members not noted below. An additional note, I have benefitted personally and professionally from various consulting assignments throughout my career.

### **Grants and Contracts**

Team-Based Learning™ (TBL)- A Standard for Optimal Development of the “Flipped Classroom.” Co-Principal Investigator, submitted to APLU- Board on Agriculture, Academic Programs Section Innovative Teaching Award by Sam Houston State University in cooperation with Iowa State University, Aug 2015. \$2000 single distribution.

Economic modeling of agricultural land use change in the Cotton Belt region of Texas incorporating climate variability and spatio-temporal heterogeneity. Co-Principal Investigator, submitted to USDA-NIFA-AFRI-A1651 by Sam Houston State University in cooperation with Texas A&M University, Apr 2014. \$499,702 distributed over three years, not funded.

Cost-Effective Career Pathways for Non-Land Grant Food and Agricultural Baccalaureate, Proposal Number: 2013-04789. Co-Principal Investigator, submitted to USDA-NIFA Capacity Building Grants for Non Land Grants by Texas Tech University in cooperation with Sam Houston State University and The Ohio State University, Aug 2013. \$749,999 distributed over three years, not funded.

Establish and maintain a germplasm collection and conduct research assessing growth and chemical characteristics for rosemary (*Rosmarinus officinalis* L.) used for the extraction of an antioxidant, tocopherol (vitamin E) used in preserving food products (2009), ACU Project Facilitator, submitted to Kemin Industries by Dr. Michael Nicodemus. \$312,600 distributed over five years, not funded.

Strengths for Success in Agriculture: Student Strengths Leveraged for Success in College and Beyond (2009), Co-Principal Investigator and Co-Project Director, submitted to USDA-Higher Education Challenge Program in cooperation with Virginia Tech University and Fort Valley State University. \$381,623 distributed over three years, not funded but reviewers recommended resubmission in 2010 cycle. Not funded in second cycle.

Development and Evaluation of a Novel Approach to Environmental Science Curriculum, (2005). Co-Principal Investigator and Co-Project Director, submitted to USDA-Higher Education Challenge Program. \$148,000 distributed over three years, not funded.

ACU Professional Travel (1990-2012), A&E and/or the CAS Dean's Fund supported travel to various professional meetings in North America and educational programming in Central America. \$1000-\$2000, funded annually.

JLA Professional Travel (1991-Current), All travel on behalf of JLA underwritten including numerous domestic trips, one international trip to Argentina and two to Brazil.

Southwest Peanut Flavor Lab (1992-2000), Principal Investigator, submitted to J. Leek Associates, Inc. \$24,000-\$47,000, funded annually.

Technical Analysis and Cotton Marketing: The Use of the Relative Strength Index and Stochastic Indicators as Pricing Tools for Cotton Producers (1990), Principal Investigator, submitted to Abilene Christian University Research Council- Cullen Grant. \$2182, funded.

An Economic Evaluation of the Inclusion of Options into the Marketing Portfolio of Cotton Producers (1990), Principal Investigator, submitted to Abilene Christian University Research Council- Cullen Grant. \$1433, funded.

Potential Impact of the Uruguay Round of GATT Negotiations on Georgia Peanut Farmer (1989), Cooperator, submitted to Georgia Peanut Commission. \$10,000, partially funded.

Peanut Quality Enhancement Project (1988-1989), Co-principal Investigator, submitted to National Peanut Foundation. \$2,500, funded.

Gin-Economic Feasibility (1988), Co-principal Investigator, submitted to Decatur Gin Co. \$4,500, funded.

Mills, Foy D., Jr., invited participant. Current Status and Future Direction of the AAEA in Supporting its Underserved Clientele (Kellogg funded). American Agricultural Economics Association Visioning Conference, San Antonio, Texas, August 1996.

### **Consulting**

#### **JLA International**

Sr. Consultant- Advisory; Project Design, Implementation, Analysis and Presentation (Jun 2011-Current)

#### **JLA**

Southwest Agronomic/Economic Services- Peanuts (Jan 1992-1997)

Peanut Production/Marketing Feasibility (Aug 1991-Dec 1991)

#### **Texas A&M**

Texas A&M University, Instructional Materials Service Agricultural Business Management and Marketing Curriculum for Texas Agricultural Science and Technology Education Advisory Committee Member (Jun 1998)- pro bono

#### **Wagstaff, Alvis, Stubbeman, Seamster and Longacre LLP**

Expert in case involving Ford/New Holland for Mr. Stubbeman (Jan-Feb 1995)

#### **High Plains Consulting**

Farm Marketing and Management (Dec 1986-Oct 1987, Dec 1990)

#### **Agrigenetics Corporation**

Crop Feasibility/Impact Analysis (Oct 1986-Nov 1986)

#### **Olton Feedyard**

Livestock Production Analysis (Nov 1985-Apr 1986)- pro bono

#### **Medical Business Systems**

Market Feasibility Analysis (Mar 1985-Apr 1985)